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Gambia Ports Authority

Annual report and financial statements
for the year ended 31 December 2013

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General information

Directors	Mr. Mustapha Colley Mr. Muhammed L Gibba Permanent Secretary 1 Office of the President Permanent Secretary (MoFEA) Mr. Momodou B. Jagne Mr. Ousman Jobarteh Mr. Salifu Mboge Mr. Almamy Taal (CEO GCCI) (up to September 2013) Mr Alieu Secka (CEO GCCI) (from October 2013) Mr. Ousman Wadda (employees representative)	Chairman Managing Director Ex Officio Member Ex Officio Member Private Member Deputy Managing Director Private Member Member Member Member
Secretary	Mrs. Sirra Begay Kah	
Auditors	DT Associates - The Gambia Audit, Tax, Advisory 1 Paradise Beach Place, Kololi P.O Box 268 Banjul, The Gambia	
Bankers	Standard Chartered Bank (Gambia) Limited 8 Ecowas Avenue Banjul, The Gambia Trust Bank Limited 3-4 Ecowas Avenue Banjul, The Gambia Bank PHB (Gambia) Limited 11a Liberation Avenue Banjul, The Gambia Guaranty Trust Bank (Gambia) Limited 56 Kairaba Avenue The Gambia Zenith Bank (Gambia) Limited 49 kairaba Avenue Faraja The Gambia Royal Bank of Scotland 5 - 10 Great Tower Street London, UK Arab Gambian Islamic Bank Limited 7 Ecowas Avenue Banjul, The Gambia Reliance Financial Services Limited 46a Kairaba Avenue The Gambia	First International Bank (Gambia) Limited 2 Kairaba Avenue KSMD, The Gambia Ecobank (Gambia) Limited 42 Kairaba Avenue The Gambia Prime Bank (Gambia) Limited 42 kairaba Avenue The Gambia Access Bank (Gambia) Limited 47 Kairaba Avenue The Gambia International Commercial Bank (Gambia) Limited 48 Kairaba Avenue The Gambia BSIC (Gambia) Limited 52 Kairaba Avenue The Gambia Sky Bank (Gambia) Limited Kairaba Avenue The Gambia



Attorney General Chambers
Marena Parade
Banjul

Solicitor Badou Conteh
 Lord Chambers
 KMC

Registered
office Gambia Ports Authority
 Liberation Avenue
 Banjul



Directors' Report

The directors present their report and the audited financial statements of Gambia Ports Authority (GPA) for the year ended 31 December 2013.

Statement of directors' responsibilities

The Companies Act 2013 and the Port Act 1972 require the directors to prepare financial statements which give a true and fair view of the state of affairs of the company and of its profit or loss for that period. In preparing those financial statements, the directors are required to:

- ☐ select suitable accounting policies and then apply them consistently;
- ☐ make judgments and estimates that are reasonable and prudent;
- ☐ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- ☐ prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time, the financial position of the company and to enable them to ensure that the financial statements comply with the relevant regulations. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Principal activities

The principal activity of the authority is port operations in The Gambia.

Results

The results for the year are as shown in the accompanying financial statements. The directors do not propose any dividend for the year.

Property, plant and equipment

The additions and disposals are as detailed in note 9 of the financial statements. There has not been any permanent diminution in the value of the company's property, plant and equipment.

Directors and directors' interests

The directors who held office during the year are as detailed on page 3. None of the directors who held office had any beneficial interest in the shares of the company.

Auditors

The auditors, DT Associates - The Gambia, having indicated their willingness, will continue in office pursuant to the Companies Act 2013.

By Order of the Board of Directors

Secretary

Date 29 October 2014

DT Associates ▲

DT Associates - The Gambia
Audit | Tax | Advisory
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The Gambia

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Report of the Independent Auditors

To the members of Gambia Ports Authority

We have audited the accompanying financial statements of Gambia Ports Authority, set out on pages 7 to 22, which comprise the balance sheet as at 31 December 2013, the income statement, statements of cash flow and statement of changes in equity for the year then ended, and significant accounting policies, financial summary and other explanatory information.

Directors' responsibility for the financial statements

The Directors are responsible for the preparation and fair presentation of these financial statements in accordance with the Ports Act 1972 and Companies Act 2013, and for such internal control as the Directors determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

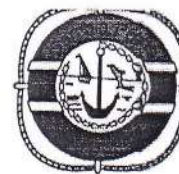
Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Gambia Ports Authority as at 31 December 2013, and of its financial performance and its cash flows for the year then ended; the Authority has kept proper books of account, which are in agreement with the balance sheet and income statement, in the manner required by the Ports Act 1972 and Companies Act 2013.

DT Associates

DT Associates
Chartered Accountants
Registered Auditors

Dated *29th October* 2014



Income statement

for the year ended 31 December 2013
(In thousands of Gambian Dalasi)

	Notes	31-Dec-13	31-Dec-12
Revenue	1.5, 2	747,540	633,434
Cost of sales		(196,170)	(191,995)
Gross profit		551,370	441,439
Administration costs		(242,257)	(214,289)
Depreciation charge	1.3,9	(100,465)	(91,189)
Other operating income	3	8,584	5,475
Net operating expenses		(334,138)	(300,003)
Operating profit		217,232	141,436
Interest receivable and similar income	6	9,028	18,590
Interest payable and similar charges	7	(95,526)	(59,569)
		(86,498)	(40,979)
Profit before tax	4	130,734	100,457
Taxation	1.10, 8	(62,710)	(43,644)
Profit for the financial year		68,024	56,813
Basic earnings per share (Dalasi)	18	41.63	34.77
Dividend per share (Dalasi)	18.1	Nil	Nil

The notes on pages 11 to 22 form an integral part of these financial statements.



Balance sheet

as at 31 December 2013

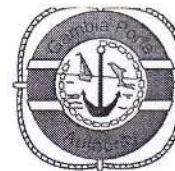
(In thousands of Gambian Dalasi)

		31-Dec-13	31-Dec-12
Assets	Notes		
Non current assets			
Property, plant and equipment	1.3,9	1,699,302	1,771,150
Investments	10	176,282	173,311
		1,875,584	1,944,461
Current assets			
Inventories	1.2,11	55,122	33,171
Trade and other receivables	12,12.1	754,288	672,696
Cash at bank and in hand	15	274,236	160,746
		1,083,646	866,613
Total assets		2,959,230	2,811,074
Equity and liabilities			
Capital and reserves			
Share capital	16	16,342	16,342
Revaluation reserve	17	1,437,291	1,437,291
General reserve	17	770,882	720,882
Retained earnings	17	60,141	42,117
		2,284,656	2,216,632
Non current liabilities			
Borrowings	14	455,236	423,278
Current liabilities			
Borrowings	14	42,000	62,178
Taxation	8	107,405	79,247
Trade and other payables	13	69,933	29,739
		219,338	171,164
		2,959,230	2,811,074

These financial statements were approved by the Board of Directors on 29th October 2014, and were signed on its behalf by:

[Signature] Director
[Signature] Director

The notes on pages 11 to 22 form an integral part of these financial statements.



Statement of changes in equity

for the year ended 31 December 2013

(In thousands of Gambian Dalasi)

	Share capital	Profit & loss	Revaluation reserve	General reserve	Total
Balance as at 1 January 2013	16,342	42,117	1,437,291	720,882	2,216,632
Profit for the year	-	68,024	-	-	68,024
Transfer	-	(50,000)	-	50,000	-
Balance as at 31 December 2013	16,342	60,141	1,437,291	770,882	2,284,656

General reserve

Section 20(1) 3(d) of the GPA Act requires the Authority to maintain a general reserve account to fund the ports expansion, by transferring funds from annual profits based on management decision as the Act did not establish the amount to be transferred. For the year under review management established a transfer to General Reserve of 50 million (2012: D40 million).

The notes on pages 11 to 22 form an integral part of these financial statements.



Cash flow statements

for the year ended 31 December 2013
(In thousands of Gambian Dalasi)

	Notes	31-Dec-13	31-Dec-12
Cash flows from operating activities			
Operating profit		217,232	141,436
Adjust for			
Depreciation charge for the year		100,465	91,189
(Profit) loss on disposal of fixed assets		-	(91)
		<u>317,697</u>	<u>232,534</u>
Movements in working capital			
Increase in trade receivables		(81,592)	(33,492)
(Increase) decrease in inventories		(21,951)	(8,025)
(Decrease) increase in trade payables		<u>40,194</u>	<u>(79,035)</u>
Cash generated from operations		254,348	111,982
Corporation tax paid		<u>(34,552)</u>	<u>(20,282)</u>
Net cash generated from operating activities		219,796	91,700
Cash flows from investing activities			
Payments for property, plant and equipment		(28,617)	(63,127)
Proceeds from disposal of fixed assets		-	656
Interest received		9,028	18,590
Acquisition of equity investments		<u>(2,971)</u>	<u>(32,094)</u>
Net cash used by investing activities		(22,560)	(75,975)
Cash flows from financing activities			
Borrowing		11,780	(24,810)
Interest paid		<u>(95,526)</u>	<u>(59,569)</u>
Net cash generated from financing activities		<u>(83,746)</u>	<u>(84,379)</u>
Net increase in cash and cash equivalents		113,490	(68,654)
Cash and cash equivalents at the beginning of the period		160,746	229,400
Cash and cash equivalents at the end of the year	15	<u>274,236</u>	<u>160,746</u>

The notes on pages 11 to 22 form an integral part of these financial statements.



Notes (forming part of the financial statements)

1. Accounting policies

The following accounting policies have been applied consistently in dealing with items, which are considered material to the Authority's financial statements.

1.1. Accounting convention

The financial statements have been prepared in accordance with generally accepted accounting principles and requirements of the Companies Act 2013 under the historical cost convention as modified to include the revaluation of certain land and buildings.

1.2. Inventories

Inventories are stated at the lower of cost and net realisable value where cost is purchase cost together with the related duty, freight and other directly attributable costs, on a first in, first out basis. Net realisable value is based on estimated selling price less cost to be incurred in marketing and selling.

Slow moving stock is provided for as follows:

1 year old stock	20%
2 years old stock	50%
3 years old stock	75%
4 years and above	100%

1.3. Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation. Cost includes all costs incurred in acquiring the asset plus all directly attributable costs incurred in bringing the asset to its present location and condition for the asset to become operational.

Depreciation is provided on property, plant and equipment, excluding land, at annual rates calculated to write off the cost of each asset over its estimated useful life on a straight line basis as follows:

Building approaches and wharves	2.5% to 10%
Vessels, lights and buoys	10%
Plant, machinery and equipment	10% to 20%
Furniture and office equipment	10%
Computer equipment	25%
Motor vehicles	25%



1.4. Subsequent expenditure

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately, including major overhauled expenditure, is capitalised. Other subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property, plant and equipment. All other expenditure is recognised in the income statement as an expense as incurred.

1.5. Revenue recognition

Revenue represents the invoiced amount of port operations and services provided during the year, excluding sales tax. The cost to the Authority of dockworkers bonuses and overtime is invoiced in full to customers and is therefore shown in revenue and expenses.

1.6. Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are converted at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Gains and losses on exchange are transferred to the income statement in the period in which they arise.

1.7. Pension scheme

The Authority is registered with the Social Security and Housing Finance Corporation and contributes 15% of the employees' gross salaries to the Federated Pension Scheme.

Under this scheme, employees are entitled to lump sum payments in addition to monthly pension upon attaining the retirement age of 60.

Under the Provident Fund Scheme, the Authority contributes 10% of the gross wages of the Dockworkers and the Dockworkers' contributions are 5% of their wages which are deducted before arriving at their net wages.

1.8. Provisions

A provision is recognised in the balance sheet when the Authority has a legal or constructive obligation as a result of past events; it is probable that an outflow of economic benefits will be required to settle the obligation.

1.9. Trade and other receivables

Trade and other receivables are stated at their cost less provision for doubtful debts.

The provisioning for bad and doubtful debts adopted is as follows:

Shipping agencies	
Up to 12 months	25%
13 to 24 months	50%
Above 24 months	100%
Private companies and consignees	
Up to 12 months	25%
13 to 24 months	50%
Above 24 months	100%
Government of The Gambia and related agencies	
Up to 12 months	50%
13 to 24 months	75%
Above 24 months	100%



1.10. Taxation

Tax charged in the income statement is calculated in accordance with the income tax laws of The Gambia, at the higher of 1.5% of turnover and 32% of taxable profits.

2. Revenue

All revenue arose in The Gambia from the following activities:

	31-Dec-13 D'000	31-Dec-12 D'000
Harbour and port dues	255,124	196,968
Cargo handling	492,416	436,466
	<u>747,540</u>	<u>633,434</u>

3. Other operating income

		31-Dec-13 D'000	31-Dec-12 D'000
Property rental income	3.1	3,641	4,819
Sundry income	3.2	4,943	656
		<u>8,584</u>	<u>5,475</u>

3.1 Property rental income relates to rent received from the investment properties owned by the Authority located within the Bonded warehouse area and also four other warehouses located at the Old Government Wharf, which was acquired from the former Gambia Produce Marketing Board as part of Government of The Gambia's divestiture program.

3.2 Sundry income relates to interest earned on loans for building, vehicle and others given to employees as part of employee contracts of employment and the Authority's service rules.

4. Profit before tax

The profit for the year before tax is stated:

	31-Dec-13 D'000	31-Dec-12 D'000
after charging		
Auditors remuneration	732	655
Depreciation	100,465	91,189
Directors remuneration	527	219
	<u></u>	<u></u>



5. Staff numbers and cost

The average number of staff employed (including directors) during the year are as follows:

	31-Dec-13	31-Dec-12
Management staff	45	48
General staff	829	784
	<u>874</u>	<u>832</u>

The aggregate payroll costs were as follows:

	31-Dec-13 D'000	31-Dec-12 D'000
Wages and salaries	37,119	35,524
Allowances	35,670	23,458
Pension	11,764	9,506
	<u>84,553</u>	<u>68,488</u>

6. Interest receivable and similar income

	31-Dec-13 D'000	31-Dec-12 D'000
Interest receivable on deposit accounts 6.1	9,028	18,590
	<u>9,028</u>	<u>18,590</u>

6.1 This relates to interest income realised on the Authority's fixed deposit investments which are denominated in both local and foreign currencies in The Gambia and overseas.

7. Interest payable and similar charges

	31-Dec-13 D'000	31-Dec-12 D'000
Loan interest plus bank charges 7.1	26,567	33,505
Exchange loss on external loans	68,959	26,064
	<u>95,526</u>	<u>59,569</u>

7.1 This relates to interest payable and exchange losses on external loans received from the African Development Bank during the third port development project, the SSHFC loan and other local banks as explained in more detail in notes 14.



8. Taxation

	31-Dec-13 D'000	31-Dec-12 D'000
Income statement		
Tax charge at 32% [2011: 32%] of profit before tax	<u>62,710</u>	<u>43,644</u>
Balance sheet		
At beginning of the year	79,247	55,885
Charge for the year	62,710	43,644
Cash paid during the year	(34,552)	(20,282)
At end of the year	<u>107,405</u>	<u>79,247</u>
8.1. Tax computation		
	31-Dec-13 D'000	31-Dec-12 D'000
Accounting profit	130,734	100,457
Add back: Disallowed expenses		
Depreciation	100,465	91,189
Donations	5,637	-
Entertainment	636	-
Directors sitting allowance	527	-
National Education levy	50	50
Penalties	-	230
	<u>107,315</u>	<u>91,469</u>
Adjusted profit before allowable deductions	238,049	191,926
Less: Allowable deductions		
Capital allowance	<u>(42,080)</u>	<u>(55,538)</u>
Total assessable profit for the year	195,969	136,388
Tax rate	32%	32%
Tax charge for the year of assessment	<u>62,710</u>	<u>43,644</u>



9. Property, plant and equipment

	Assets under construction D'000	Land, building and Infrastructure D'000	Vessels, lights and buoys D'000	Machinery equipment and furniture D'000	Motor vehicle D'000	Total D'000
Cost / Revaluation						
At 1 January 2013	-	1,392,238	192,535	253,960	23,606	1,862,339
Additions	-	11,476	-	9,128	8,013	28,617
At 31 December 2013	-	1,403,714	192,535	263,088	31,619	1,890,956
Depreciation						
At 1 January 2013	-	(25,409)	(19,254)	(40,624)	(5,902)	(91,189)
Charge for the year	-	(26,635)	(19,253)	(48,272)	(6,305)	(100,465)
At 31 December 2013	-	(52,044)	(38,507)	(88,896)	(12,207)	(191,654)
Net book value						
At 31 December 2013	-	1,351,670	154,028	174,192	19,412	1,699,302
At 31 December 2012	-	1,366,829	173,281	213,336	17,704	1,771,150

9.1 The Authority's property, plant and equipment are stated at revalued balances. The revaluation was carried out in December 2011 by Francis Jones Associates, a Chartered Quantity Surveyor registered in The Gambia.

10. Investments

	Notes	31-Dec-13 D'000	31-Dec-12 D'000
Trust Bank Limited	10.1	16,990	16,990
Gam Petroleum	10.2	115,500	115,500
Gallia Holding - Marshall Islands	10.3	159,292	133,221
National Water & Electricity Company (NAWEC)	10.4	1,000	-
		292,782	265,711
Less: Provision for impairment in investment value		(116,500)	(92,400)
		176,282	173,311



10.1. Investment in Trust Bank (G) Ltd

This represents investment in Ordinary shares of Trust Bank (G) Limited after its privatization. The 1,673,476 ordinary shares held by the Authority over the years, was doubled to 3,346,952 following a 100% increase in the number of shares through a 1:1 bonus share issue following the annual general meeting of Trust Bank Limited for the year ended 31st December 2007. The Authority's current holding represents a 5.58% stake in Trust Bank.

10.2. Investment in Gam Petroleum

This represents the investment in the Gam Petroleum Storage Facility following a Government directive through the Department of State for Finance and Economic Affairs ref ADM/265/448/01/(155) dated 22nd April 2008 as part of Government of The Gambia's petroleum strategic initiatives. The Authority's investment represents a 10% stake into Gam Petroleum Limited. As part of the Authority's impairment review, a total provision of D115.5 million has been made against this investment.

10.3. Investment in GALLIA HOLDINGS

A Joint Venture agreement was signed between Gallia Holdings- Marshall Islands and Government of The Gambia dated 5th March 2011 to establish, develop, manage and operate two ferry boats to be employed in the two major ferry crossing points across The Gambia, as well as the existing fleet of ferries deployed throughout The Gambia, which are of national and international importance as they form part of the regional transport network. The agreement specified ownership of 55% Gallia Holdings with Government of The Gambia 45%, whose ownerships have now been taken over by Social Security and Housing Finance Corporation and the Authority.

10.4. Investment in National Water & Electricity Company (NAWEC)

This represents the Authority's holding of 1% share of the National Water and Electricity Company (NAWEC).

11. Inventory

Inventory comprises	31-Dec-13 D'000	31-Dec-12 D'000
Marine spares	44,030	41,439
Tools & plant	23,711	27,252
General material	7,464	7,037
Buoys & light	911	993
Oil/Lubricants	4,628	2,728
Engineering mate	7	249
Mafi spares	30,779	17,428
Obsolete stocks	10,356	1,170
	<hr/>	<hr/>
	121,886	98,296
Less: general provision on material spares	<hr/> (70,623)	<hr/> (66,507)
	51,263	31,789
Fuel	3,656	1,275
Medical Stock	203	107
	<hr/>	<hr/>
	55,122	33,171



12. Trade and other receivables

	Notes	31-Dec-13 D'000	31-Dec-12 D'000
Trade debtors		120,731	154,192
Less: provision for doubtful debts		(91,909)	(84,741)
		<u>28,822</u>	<u>69,451</u>
Other receivables		156,768	94,297
Staff debtors		102,740	71,442
Advances to related party entities	12.1	465,958	437,506
		<u>754,288</u>	<u>672,696</u>

12.1. Advances to related party entities

	Notes	31-Dec-13 D'000	31-Dec-12 D'000
NAWEC	12.2	-	1,000
Banjul Shipyard	12.3	71,211	59,651
GRTS	12.4	7,750	7,750
Sene-Gambia Maritime	12.5	10	10
Gambia Maritime Administration (GMA)	12.6	36,804	32,290
Gambia Ferries Services	12.7	739,447	670,508
Qatari joint venture	12.8	41,485	39,571
Banjul Fisheries Jetty		2,377	-
		<u>899,084</u>	<u>810,780</u>
Less: provision for impairment		(433,126)	(373,274)
		<u>465,958</u>	<u>437,506</u>

12.2. Advances to NAWEC

Following allocation of 1% shares of NAWEC to the Authority during the year in relation to this advance, the balance has now been reclassified as Investments in NAWEC under Note 10. The D1.0 million deposited by the Authority to the Central Bank had been provided in full as part of the Authority's impairment review.

12.3. Advances to Banjul Shipyard Co. Ltd

This represents advances relating to consultancy services for conceptual design, outline specifications, detailed design and engineering to preparation of tender documents, procurement of capital equipment, salaries of staff and other operational expenditures of the Banjul Shipyard. These expenditures were made during the period following re-possession of the Shipyard from Mass Sosseh and Sons in the early 1990s and subsequent re-privatization to B.F. Marine and Construction Company, Malaysia (in 2005 to 2006). Following the termination of the B.F. Marine arrangement the Authority was entrusted to fund the shipyards operations following Government directives to that effect. As part of the Authority's annual



review for impairment, a provision of D51 million (2011: D43.5 million) has been made against total advances made to the Banjul Shipyard.

12.4. Advances to GRTS

This represents subventions made over the years to fund the operations of the Gambia Radio and TV Services following Government directives to support the National Radio and Television Services. This amount which has been outstanding for several years is fully provided in these financial statements.

12.5. Advances to Sene Gambia Maritime Co.

This represents advances made towards the formation of Senegambia Maritime which was promoted by Sahel Invest Management Company, aimed at forming a maritime shipping company intended to facilitate regional trade during the early 2000s. However, this project has never taken off the ground and the amount is fully provided.

12.6. Advances to Gambia Maritime Administration (GMA)

This represents expenditure incurred in setting up the Gambia Maritime Administration relating to staff expenses and working capital support following Government directives issued via the Department of State for Works and Communications in 2001. A total of D26.9 million (2012: D36.8 million) has been provided as part of the impairment review over the years.

12.7. Advances to Ferry Services

This represents the investment made in the upgrading of infrastructure facilities at the Ferry services, consultancy services and construction cost of new ferries procured, procurement of capital equipment, and subsidising other operational expenditures of the Ferry services. These expenditures were incurred during the period 1st July 2001 to date, following a Gambia Government directive to manage the operations of the national ferry services. Out of the total advances amounting to D739.4 million, a provision of D442.9 million has been made over the years.

12.8. Qatari Joint Venture

The joint venture between Government of The Gambia and PEARL is to invest in Industrial, commercial and Agriculture projects and to identify, build, own and manage Agriculture related projects' investments, including Rice processing plants and Feed mills.

13. Trade and other payables

	Notes	31-Dec-13 D'000	31-Dec-12 D'000
Trade payables		24,512	13,065
Dividends payable		1,000	1,000
Accruals		14,736	13,002
Bank overdraft		1,041	2,672
Bank loans		28,644	-
		<u>69,933</u>	<u>29,739</u>



14. Borrowings

		31-Dec-13 D'000	31-Dec-12 D'000
ADB	14.2	372,236	325,278
SSHFC loan to GPA/Ferries	14.4	125,000	150,000
Ecobank Damen Pilot Boat loan	14.3	-	10,178
		<u>497,236</u>	<u>485,456</u>
Less: Due within 1 year		(42,000)	(62,178)
		<u>455,236</u>	<u>423,278</u>
Due after more than 1 year			

14.1. Due after more than one year

	Total D'000	1 year D'000	2 – 5 years D'000	5 years or more D'000
Loan repayment schedule				
ADB	372,236	22,000	88,000	262,236
SSHFC loan to GPA/Ferries	125,000	20,000	80,000	25,000
Ecobank Damen Pilot Boat Loan	-	-	-	-
	<u>497,236</u>	<u>42,000</u>	<u>168,000</u>	<u>287,236</u>

14.2. ADB credit no. Gam/POR/94-19 (UA 16,000,000)

A subsidiary loan agreement was drawn on 19th April 1996 between the Government of The Gambia and The Gambia Ports Authority for the Dalasi equivalent of UA 16,000,000 under the Third Banjul Port Project. Repayment is at D22, 000,000 per annum payable semi-annually.

14.3. Ecobank Damen Pilot Boat Loan

In January 2011, GPA signed a medium term loan of 1.1million Euros with Ecobank Gambia Ltd to finance the acquisition of a pilot boat (LADY ZINEB). The funds were disbursed from Ecobank to the supplier (Damen Shipyards) in two installments. The loan is repayable by GPA in 20 months effective the first date of disbursement and attracts an interest rate of 11%. The loan was fully repaid during the year.

14.4. SSHFC loan to GPA/Ferries

A loan amounting to D150 million was obtained from SSHFC in May 2010 for financing the acquisition of new ferries. As this loan was obtained before the investment period, the money was invested with local banks in Fixed Deposits. Repayment of the loan commenced in early 2013.



15. Analysis of the balances of cash as shown in the balance sheet

	31-Dec-13 D'000	31-Dec-12 D'000	Changes D'000
Cash at bank and in hand	218,430	112,225	106,205
Fixed term deposit	55,806	48,521	7,285
	<u>274,236</u>	<u>160,746</u>	<u>113,490</u>

16. Share Capital

	No of shares	31-Dec-13 D'000	31-Dec-12 D'000
Authorised			
At the beginning of the year	1,634,200	16,342	16,342
Ordinary shares at D10 each	-	-	-
	<u>1,634,200</u>	<u>16,342</u>	<u>16,342</u>
At the end of the year			
	No of shares	D'000	D'000
Issued and fully paid			
Ordinary shares at D10 each	1,634,200	16,342	16,342
	<u>1,634,200</u>	<u>16,342</u>	<u>16,342</u>
At the end of the year			

16.1. Ownership

The Gambia Ports Authority (GPA) is 100% owned by The Gambia Government.

17. Statement of movement in reserves

	P&L reserve D'000	Revaluation reserve D'000	General reserve D'000	Total D'000
At January 2013	42,117	1,437,291	720,882	2,200,290
Profit for the financial year	68,024	-	-	68,024
Transfers	(50,000)	-	50,000	-
	<u>60,141</u>	<u>1,437,291</u>	<u>770,882</u>	<u>2,268,314</u>
At December 2013				

18. Earnings per share

	31-Dec-13	31-Dec-12
Basic earnings per share (Dalasi)	41.63	34.77
Weighted average number of shares	<u>1,634,200</u>	<u>1,634,200</u>
	<u>68,024,000</u>	<u>56,813,000</u>
Profit for the financial year (Dalasis)		



Earnings per share was arrived at by dividing profit after tax with the weighted average number of shares.

18.1. Dividends

The results of the company are as detailed in the accompanying financial statements. Proposed dividend for the year was nil [2012 nil]

19. Contingent Liabilities

19.1. Pending GPA court cases

Tally Clerks Association Vs Gambia Ports Authority; No quantifiable amount but Plaintiffs are claiming to be entitled to the same severance benefit earlier paid to Dockworkers.

20. Related party transactions

Included in related party receivables in note 12.1 is a net total of D465.9 million (2012: D437.6 million) relating to advances made to related party entities which are directly or indirectly owned and controlled by the Government of The Gambia.

21. Other receivables

Included in other receivables in note 12 is a total amount of D58.5 million (2012: D78.6 million) which relates to loans granted to Public enterprises namely Gambia Civil Aviation Authority D25 million; Gambia International Air Lines D2.6 million out of which GIA claimed to have paid in 2012 D1.6 million to the Task Force Fund account set up by Office of the President thus remaining D1.0 million; Office of the President D8.4 million; SSHF/Gallia Ferries D3 million and MOFEA/ Gallia Ferries D19.5 million. D36 million of these amounts have been provided to date.



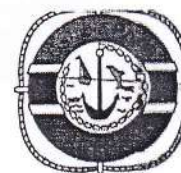
Supplementary Information

Cost of sales by category

	31-Dec-13 D'000	31-Dec-12 D'000
Casuals	1,149	652
Wages	2,157	2,555
Overtime	13,375	14,246
Bonus (dockworkers)	6,103	5,993
Subsistence allowance	2,564	2,599
Pilotage allowance	1,888	77
Fuel	36,473	34,862
Lubricants	5,458	8,213
Spare parts	24,425	26,029
Maintenance material	7,307	11,741
Provision for other receivables	88,069	55,694
Provision for trade receivables	7,167	29,334
	<u>196,135</u>	<u>191,995</u>

Administration expenses

	31-Dec-13 D'000	31-Dec-12 D'000
Training	18,283	14,473
Salaries	37,144	35,524
Telephone allowance	2,082	1,149
Vehicle allowance	8,234	4,827
House rent allowance	3,543	3,324
Residential allowance	9,841	4,689
Board member sitting allowance	527	219
Responsibility allowance	3,814	2,566
Overtime allowance	4,746	4,162
Qualification allowance	1,854	1,737
Other allowances	1,076	776
Injuries compensation Expense	233	209
Pensions	11,764	9,506
Electricity	9,249	8,496
Water	651	1,254
Sewage	158	48
Paints	18	615
Maintenance labour	134	505
Other repairs & maintenance	1,239	403
Sanitary & cleaning mater	1,544	1,277
Rags	325	334



Uniforms	4,722	2,931
Beverages	920	554
Sundry consumables	2,407	2,424
Small Tools	40	35
Telephone	2,861	1,868
Telex/Telefax	841	1,108
Postage	108	61
Printing	659	593
Computer stationery	2,707	1,420
Other stationery	1,079	1,615
Advertising & publicity -	304	1,083
Periodicals & publication	1	33
Procurement handling charges	390	385
Travelling	18,323	8,433
Entertainment	635	1,686
Donations	18,159	36,294
Medicals	14,526	9,067
Subscription & subvention	10,422	1,505
Maintenance contracts	5,161	5,079
Sundry other expenses	1,954	6,466
Interport co-operation	559	62
Consultancy	667	1,492
Legal Fees	214	967
Audit Fees	842	765
GPA football team expense	2,894	2,804
Rates	1,470	1,468
National education levy	50	32
Medical insurance	-	-
Vehicle fleet insurance	48	455
Marine Insurance	1,033	-
P & L Insurance	130	3,693
Fire/Burglary insurance	121	291
Public liability	14	-
Other insurance	175	230
Transport expenses - Fuel & Lubs	11,215	12,675
Repair and Maintenance	779	1,289
Rent	211	362
Licenses/Road tax	375	698
Hired transport	9,203	5,458
Fares/Claims	1,017	887
Other transport expenses	8,562	1,928
	<hr/>	<hr/>
	242,257	214,289
	<hr/>	<hr/>



The Chairman's Statement

I am pleased to report that the Gambia Ports Authority has realised another success in performance for the year ended 31st December 2013, achieving an annual Revenue of D747m. This represents an increase of 18% in the Authority's annual Revenue between 2012 (D633m) and 2013 (D733m). Traffic Throughput decreased from 1,615,328 tonnes (2012) to 1,590,070 tonnes in 2013 representing a decrease of 2%. This is mainly as a result of decrease in export of agricultural products such as timber, groundnut, and late start of the sand (zircon) export. These throughput figures also exclude liquid bulk (petroleum products) of 232,473 tonnes that was handled by Gam Petroleum Limited at its storage facilities at Mandinary.

The Authority continues to maintain a dedicated work force and a Management team that is responsive and committed to providing a high-level customer service. As a multi-purpose port catering for containerized, break bulk, liquid and dry bulk as well as neo-bulk cargoes and terminal facilities, the Port provides its customers with acceptable, expeditious and value for money services on a 24 hour, all year round.

The Gambia Ports Authority, having realized the importance of a well educated, trained, skilled and healthy population, continues to contribute tremendously in the socio-economic development of The Gambia through sponsorships programmes and interventions in the vital sectors of the economy such as health, education and agriculture.

The Port continues to upgrade and expand its facilities and infrastructure and to modernise its operations with a view to enhancing its productivity even where capacity is constrained by the non-implementation of most of the Authority's development projects due to the general squeeze in financing.

On behalf of the Board of Directors, I wish to thank the Management and Staff of the Gambia Ports Authority for an improvement in port performance and for meeting the Authority's financial obligations, especially to The Gambia Government and international financial institutions.

.....*Mustapha B. Colley*.....
MUSTAPHA B. COLLEY

CHAIRMAN



The Managing Director's Report

The Port of Banjul serves as an entry and exit point for almost 80% of the country's import and export trade. In responding to the needs of our customers, the Port is continuously investing in resources both human and capital as evidenced by both long and short term courses, local and overseas courses especially at the lower cadre and also the procurement of cargo handling equipment and its associated spare-parts.

In our drive to meet the targets of the Authority's development objectives, the Gambia Ports Authority will continue to endeavour to adhere to the recommendations of the Port Master Plan update (2008). In order to address some of the development challenges of the Port, the Authority has a series of upgrading and rehabilitation projects. The objective is to improve the Port's operational standards, customer service delivery and to cater for the present and anticipated increase in cargo throughput and vessels in the years ahead.

Pursuant to improving the Port's operations and throughput capacity, attracting new shipping lines and improving ships turnaround time, the Port also continues to upgrade its facilities and infrastructure and the procurement of cargo handling equipment. To this end, the Authority purchased one reach stacker (in 2009) followed by others in 2010 at a total cost of over D45 million without recourse to loans. In 2012 also, the Authority procured two reach stackers, one empty container handler, four tug masters and four tractor trailers at a total cost of D63m. In a bid to enhance efficiency and productivity levels, the Management is also responsive and committed to supporting the general welfare of all members of staff.

The financial performance of the GPA in the year under review has been satisfactory. Despite the performance of the productive base of our economy, economic shocks including increasing fuel prices, the fierce inter-port competition within the sub region and the trends in the global trading environment, the Authority's overall financial position continues to be sound and healthy.

The Authority realised an increase in Revenue by 18% from D633m in 2012 to D747m in 2013. Revenue increased to D747.5m in 2013 from D633.4m in 2012 representing an increase of 2%. Also Gross Profit increased to D551.4m (2013) from D441.4m (2012) representing an increase of 25%.



Net profit before tax increased to D130.7m in 2013 from D100.4m in 2012 representing an increase of 30%, whilst Net profit after tax also increased by 20% from D56.8m in 2012 to D68.0m in 2013, despite the increase in corporation tax charges by 44% from D43.6m in 2012 to D62.7m in 2013.

Throughput declined from 1,615,328 Metric Tonnes in 2012 to 1,590,070 Metric Tonnes during the year ended 31st December 2013, representing a decrease of 2%.

The import traffic, which constitutes about 79% of throughput, is dominated by traditional commodities such as sugar, rice, flour, cement and liquid bulk products. RORO vessels also comprise a significant percentage of the import figure

Containerised cargo, which accounts for approximately 68% of the yearly import traffic, has registered a rise by 1% when compared to 2012. During the year under review, TEUS handled decreased from 72,637 (2012) to 67,181 (2013) indicating an decrease of 8%. The number of vessel calls increased by 1% from 364 in 2012 to 367 in 2013. Net Registered Tonnage increased by 30% from 1,635,857 in 2012 to 2,130,170 in 2013. The Gross Registered Tonnage also increased by 42% from 3,409,095 in 2012 to 4,830,766 in 2013. The above figures indicate a continuing change in average vessel size and load factor.

Despite the adversities in other operational variables that are beyond the Authority's control, the Port will strive to continue to improve on its overall performance especially in ship operations, cargo throughput, handling productivity and ship turnaround time. It is pleasing to note that our human resources have contributed immensely towards the achievement of the Authority's success in the year under review through the realisation of our corporate mission.