

# FINANCIAL STATEMENTS &

# ANNUAL REPORTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2015



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# GAMBIA PORTS AUTHORITY (GPA) GENERAL INFORMATION

#### **Board of Directors**

Mr.Mustapha B. Colley
Mr.Lamin L. Sanyang
Mr.Momodou A.B. Jagne
Permanent Secretary (MoFEA)
Permanent Secretary 1 Office of the President
Mr.Alieu Secka, CEO, GCCI
Mr. Anthony Kujabi, GPA Staff Representative

Mr. Salifu Mboge

Mr.Ousman Jobarteh

Chairman

Managing Director

Member Member Member Member Member Member

Deputy Managing Director

#### **Board Secretary**

Mrs.Sirra Begay Kah

#### **Bankers**

BSIC (Gambia) Limited 52 Kairaba Avenue, The Gambia

Trust Bank Limited 3/4 Ecowas Avenue Banjul, The Gambia

Arab Gambian Islamic Bank Limited Ecowas Avenue Banjul, The Gambia

Guaranty Trust Bank (Gambia) Limited 56 Kairaba Avenue KSMD, The Gambia

Standard Chartered Bank (Gambia) Limited 8 Ecowas Avenue Banjul, The Gambia Access Bank (Gambia) Limited Kairaba Avenue KSMD, The Gambia

Skye Bank (Gambia) Limited Kairaba Avenue KSMD, The Gambia

Ghana International Bank Plc 67 Cheapside, 1<sup>st</sup> Floor London, U.K. FBN Bank (Gambia) Limited 48 Kairaba Avenue, The Gambia

Zenith Bank (Gambia) Limited 49 Kairaba Avenue, Serrekunda Banjul, The Gambia

Royal Bank of Scotland 5-10 Great Tower Street London, UK

PHB (Gambia) Limited 11 Liberation Avenue Banjul, The Gambia

First International Bank Limited Kairaba Avenue KSMD, The Gambia Eco Bank (Gambia) Limited Kairaba Avenue KSMD, The Gambia

Reliance Financial Services Limited 46 Kairaba Avenues The Gambia Gambia Ports Authority (GPA) Financial Statements & Annual Reports For The Year Ended 31<sup>st</sup> December 2015

#### **External Auditors**

Augustus Prom Audit.Tax.Advisory. Registered Auditors 3Kairaba Avenue 3<sup>rd</sup> Fl. Centenary House Serrekunda, KMC The Gambia

#### Solicitors

Badou Conteh Lord's Chambers KMC, The Gambia Attorney General's Chambers 4 Marina Parade Banjul, The Gambia

#### **Registered Office**

Liberation Avenue Banjul, The Gambia

#### GAMBIA PORTS AUTHORITY (GPA)

#### DIRECTORS' REPORT

The Directors present their report and the audited financial statements of the Gambia Ports Authority (GPA) for the year ended 31st December 2015.

STATE OF AFFAIRS: 1.

The results for the year ended 31st December 2015 are as set out in the accompanying financial statements.

PRINCIPAL ACTIVITIES: 2.

The principal activity of the Authority is ports operations in The Gambia.

DIRECTORS AND DIRECTORS' INTEREST 3.

The Directors who held office during the year are as detailed on page 2. None of the Directors who held office at the end of the financial year had beneficial financial interest in the shares of the Authority.

#### FINANCIAL THE RESPONSIBILITIES FOR DIRECTORS' 4. STATEMENTS:

The Companies Act, 2013 and the Ports Act, 1972 requires the Directors to prepare financial statements for each financial year which gives a true and fair view of the state of affairs of the Authority as at the end of the financial year and of its profit or loss for that period.

In preparing these financial statements, the Directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Authority will continue in business.

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any given time, the financial position of the Authority and to enable them to ensure that the financial statements comply with the Companies Act, 2013 and the Ports Act, 1972.

They are also responsible for safeguarding the assets of the Authority and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

- 5. SIGNIFICANT CHANGES IN FIXED ASSETS:

  Additions, disposals and revaluation of fixed assets are detailed in Note 9 of the financial statements.
- 6. <u>DIVIDEND:</u>
  The Directors do not recommend the payment of dividend (2014 D1.5m).
- 7. EXTERNAL AUDITOR:

  The Authority's external auditor, Augustus Prom-Audit.Tax.Advisory, as appointed through the National Audit Office, has expressed their willingness to continue in office.

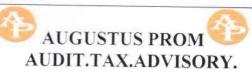
## BY ORDER OF THE BOARD OF DIRECTORS

CHAIRMAN OF THE BOARD

BOARD SECRETARY

DATE: 4 April 2017

REGISTERED OFFICE Liberation Avenue Banjul, The Gambia



3 Kairaba Avenue – P O Box 587, The Gambia - Telephone (220) 4378146/ 4392376 / 4378147 – Fax (220) 4378148 E-mail: admin@augustusprom.com www.augustus-prom.gm

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THEGAMBIA PORTS AUTHORITY (GPA)

We have audited the Authority's financial statements and notes thereto for the year ended 31<sup>st</sup> December 2015 set out on pages 8 to 25. The financial statements have been prepared under the historical cost convention.

# **DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS:**

The Directors are responsible for the preparation and the fair presentation of these financial statements in accordance with the Ports Act, 1972 and the Companies Act, 2013. These responsibilities also include, maintaining adequate internal controls relevant to the preparation of financial statements that are to be free from material misstatement whether due to fraud or error, selecting and applying appropriate accounting policies that are consistent with Generally Accepted Accounting Principles and making reasonable accounting estimates.

#### **AUDITOR'S RESPONSIBILITIES:**

Our objective is to express an independent opinion on the Company's financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (ISA) as promulgated by the International Federation of Accountants (IFAC). These standards require that we comply with ethical requirements, plan and perform the audit in-order to obtain reasonable assurance, as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making these risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate to the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION:**

In our opinion, the financial statements give a true and fair view of the financial position of the Authority as at 31<sup>st</sup> December 2015 and of its financial performance and its cash flows for the year then ended and has been prepared in accordance with Generally Accepted Accounting Principles, adhering to the Ports Act, 1972 and the Companies Act, 2013 and the Ports Act, 1972.

Audit Tax Advisory

Augustus Prom

AUGUSTUS PROM AUDIT. TAX. ADVISORY. REGISTERED AUDITORS

DATE: 4th APRIL 2017

### Gambia Ports Authority

### INCOME STATEMENT

For the year ended 31st December 2015

For the year evidence	Notes	2015 GMD'000	2014 GMD'000
Revenue Cost of sales (See Page 27)	2	799,937 (299,393)	1,009,221 (300,148)
Gross Profit		500,544	709,073
Operating Expenses Administrative Expenses (See Page 2) Depreciation Charge Other Operating income	9 3	(333,308) (112,810) 10,817	(324,820) (106,698) 8,783
Net Operating Expenses		(435,301)	(422,735)
Operating profit		65,243	286,338
Interest receivable and similar incom Interest payable and similar charges Foreign Currency Translation Losses	6	25,659 19,905 (73,568)	19,214 (63,743)
Profit before Tax	4	37,239	241,809
Taxation	8	(38,044)	(87,355)
(Loss) / Profit (for the Year		(805)	154,454
Basic earnings per share (Dalasi) Dividend per share		(0.49) Nil	94.51 Nil

The notes on pages 12 to 25 form an integral part of these financial statements.

#### Gambia Ports Authority BALANCE SHEET

## Statement of Financial Position

As at 31st December 2015

ASSETS:	Notes	2015 GMD'000	2014 GMD'000
Non-Current Assets Property, Plant and Equipment Investments	9 10	1,703,583 260,069	1,684,510 183,852
Total Non-Current Assets		1,963,652	1,868,362
Current Assets Inventories Trade and other Receivables Cash and cash equivalents	11 12 15	81,456 826,563 327,238	48,180 859,342 429,051
<b>Total Current Assets</b>		1,235,257	1,336,573
TOTAL ASSETS  EQUITY & LIABILITIES: Equity		3,198,909	3,204,935
Share capital Revaluation reserve (page 10) General reserve (Page 10) Retained earnings (Page 10)	16	16,342 1,437,296 970,882 60,844	16,342 1,437,291 970,882 41,181
Total Equity		2,485,364	
Non-Current Liabilities Borrowings	14	426,641	2,465,696 476,559
Current Liabilities Borrowings within 1 year Trade and other payables Taxation	14 13 8	53,250 129,200 104,454	53,236 65,162 144,282
Total Current Liabilities		286,904	262,680
TOTAL EQUITY & LIABILITIES		3,198,909	3,204,935

The Financial Statements were approved by the Board of Directors on 4th 2017 and signed on its behalf by:

DIRECTOR: hopotoollan

DIRECTOR:

The notes on pages 12 to 25 form an integral part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY

For the year ended 31st December 2015

	Share Capital	General Reserve	Revaluation reserve	Retained Earnings	Total
	GMD'000	GMD,000	GMD'000	GMD'000	GMD'000
At 1st January 2014 Prior Year Adjustment Profit for the year Transfer Dividend	16,342	770,882	1,437,291	60,141 28,086 154,454 (200,000) (1,500)	2,284,656 28,086 154,454 (1,500)
At 31st December 2014	16,342	970,882	1,437,291	41,181	2,465,696
At 1st January 2015 Prior year adjustment Profit for the year At 31st December 2015	16,342	970,882	1,437,291	41,181 20,468 (805) 60,844	2,465,696 20,473 (805) 2,485,364

# General Reserve

transferring funds from annual profits based on management decision as the Act did not establish the amount to be transferred. For the year Section 20(1) 3(d) of the Ports Act,1972 requires the Authority to maintain a general reserve account to fund the port's expansion, by under review, no amount has been transferred to General Reserve. (2014 GMD 200 Million).

# Prior Year Adjustment

The prior year adjustment of GMD 20,466Million relates to Income Tax offsetting adjusted in the retained earnings and GMD5 Millions relates to General Reserve opening balance differences between the GPA Financials and Audited Financial now adjusted to ensure there are no opening balance differences in the Accounting System.

CASH-FLOW STATEMENT For the year ended 31st December 201	15		
For the year ended 31 December 25		2015	2014
	Notes	GMD'000	GMD'000
OPERATING ACTIVITIES			
Operating profit before tax		65,243	286,338
Adjustments for:	- 10	110.010	106,698
Depreciation	9	112,810	100,096
Increase in Provision-Impairment		61,174	-
Decrease in Bad debts		(19,701)	:T0
Interest Expense		(36,561)	-
Net Translation losses		18,665	28,086
Prior year adjustment- retained earnir	ngs	(20,473)	20,000
	'' 1 -b	nges 181,157	421,122
Operating profit before working ca	ipital chai	iges 181,157	421,122
Movement in working capital		(33,276)	6,942
Increase in inventory		34,676	(105,054)
Increase in receivables		62,538	(5,271)
Increase in payables		02,556	(0,2,1)
		245,095	317,739
Cash generated from operations	8	(77,872)	(50,478)
Income tax paid	O	(77,072)	V / /
N . C . L from energting activities		167,223	267,261
Net Cash from operating activities			
INVESTING ACTIVITIES			
	9	(131,883)	(91,906)
Acquisition of tangible fixed assets	,	25,659	19,214
Interest received		(76,217)	(7,570)
Acquisition of equity investments Dividend Income		1,897	* * * * * * * * * * * * * * * * * * * *
Dividend income		-,	
Net Cash used by investing activit	ies	(180,544)	(80,262)
Net Cash used by investing account		180 12 13	
FINANCING ACTIVITIES			
Borrowings		(49,904)	32,559
Interest paid		(37,088)	(63,743)
Dividend Paid		(1,500)	(1,000)
i i		(00, 403)	(32,184)
Net Cash from financing activities	3	(88,492)	(32,164)
		(101,813)	154,815
Net increase in cash & cash equival	ents	(101,615)	10 1,010
G. I. I. I. and a simple of 1st I annual	ary 2015	429,051	274,236
Cash and cash equivalent at 1st Janua	ary 2013	.27,001	10-
Cash and cash equivalent at 31st I	)ecember	2015 327,238	429,051
Cash and cash equivalent at 31			

The notes on pages 12 to 25 form an integral part of these financial statements

# GAMBIA PORTS AUTHORITY

#### Notes to the financial statements

#### 1. Accounting Policies

The following accounting policies have been applied consistently in dealing with items which are material in relation to the Authority's financial statements.

#### 1.1 Accounting Convention

The financial statements have been prepared in accordance with Generally Accepted Accounting Principles and the requirements the Companies Act, 2013 under the historical cost convention as modified to include revaluation of land and buildings.

#### 1.2 Revenue Recognition

Revenue represents the invoiced amount of port operations and services provided during the year, excluding sales tax. The cost to the Authority of dockworkers bonuses and overtime is invoiced in full to customers and is therefore shown in revenue and expenses.

#### 1.3 Property, plant and equipment

Items of property, plant and equipment are stated at cost less accumulated depreciation. Cost includes all cost incurred in acquiring the asset plus all directly attributable costs incurred in bringing the asset to its present location and condition for the asset to become operational.

Depreciation is provided on property, plant and equipment, excluding land, at annual rates calculated to write off the cost of each asset over its estimated useful life on a straight line basis as follows:

1 and whomas	2.5 to 10%
Buildings approaches and wharves	10%
Vessel, lights and buoys	10% to 20%
Plant, machinery and equipment	10%
Furniture and office equipment	25%
Motor Vehicles	25%
Computer equipment	S####### 1876.51

#### Subsequent measurement

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately, including major inspection and overhaul expenditure, is capitalised. Other subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property, plant and equipment. All other expenditure is recognised in the income statement as incurred.

#### Development expenditure

Capitalised development expenditure is stated at cost less accumulated amortisation and impairment loss.

#### 1.4 Inventories

Inventories are valued at the lower of cost and net realisable value where cost is the purchase cost together with the related duty, freight, insurance and commission charges on a first in first out basis. Net realisable value is based on estimated selling price less all cost to be incurred in marketing and selling.

Slow moving inventory is provided for as follows:

Slow moving inventory is provided to	20%
1 year old stock	50%
2 years old stock	75%
3 years old stock	100%
4 years and above old stock	10070

#### 1.5 Foreign Currencies

Monetary assets and liabilities denominated in foreign currencies are converted at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Gains and losses on exchange are transferred to the income statement in the period in which they arise.

In the previous year, foreign translation differences was recognised in the Financial Statements but not as a Line Item on the face of the Income Statement but charged to various income lines in which the exchange gain or loss relates to. In 2015, translation differences are recognised on the face of the Income Statement as a line item instead of charging to the various income lines as previous year which is in line with the Recommended Practice.

#### 1.6 Pension scheme

Effective 1<sup>st</sup> January 2004, the Authority contributes 15% of employees' gross salaries to the Social Security and Housing and Finance Corporation Federated Pension Fund. Obligations for contributions to the pension plan are recognised as expense in the income statement when incurred.

Under the National Provident Fund, the Authority contributes 10% of the gross wages of the Dockworkers and the Dockworkers contribute 5% of their gross wages which is deducted before arriving at their net wages.

#### 1.7 Taxation

Tax charged in the income statement is calculated in accordance with the income tax laws of the Gambia. This is the higher of 1.5% of turnover and 31% (2014: 31%) of taxable profits. Current tax is the expected tax payable on the taxable income for the year and is recognised in the income statement

#### 1.8 Provisions

A provision is recognised in the balance sheet when the company has a legal or constructive obligation as a result of a past event, and which is probable that resources embodying economic benefits will be required to settle the obligations.

#### 1.9 Trade and Other Receivables

Trade and other receivables are stated at their cost less provision for doubtful debts. The provisions adopted are as follows:

Shipping agencies	
Up to 12 months	25%
13 to 24 months	50%
Above 24 months	100%
Private companies and consigned	ees
Up to 12 months	25%
13 to 24 months	50%
Above 24 months	100%

Government of The Gambia and related agenc	
Up to 12 months	25%
13 to 24 months	75%
Above 24 months	100%

#### 2. Revenue

2.	Revenue			
			31- Dec 2015	31- Dec 2014
			GMD'000	GMD'000
	Harbour and port dues		254,758	346,005
	Cargo handling		545,179	663,216
	Total revenue		799,937	1,009,221
3.	Other operating income			
	Property rental income	3.1	3,683	5,088
	Sundry income	3.2	7,134	3,695
			10,817	8,783

#### 3.1 Rental income

Rental income relates to rent received from the investment properties owned by the Authority located within the Bonded Warehouse and also four other warehouses located at the Old Government Wharf, which was acquired from the former Gambia Produce Marketing Board as part of Government of The Gambia's divesture program.

#### 3.2 Sundry income

5.

Sundry income relates to interest earned on loans for building, vehicle and others given to employees as part of staff contracts of employment and the Authority's Service Rules and other miscellaneous income.

#### 4. Profit on ordinary activities before tax

31- Dec 2015	31- Dec 2014
GMD'000	GMD'000

The profit on ordinary activities before taxation is stated after charging the following:

Auditors' rei	nuneration	1,187	879
Directors' re	muneration	554	548
Depreciation	L.	112,810	106,698
ė.			
. Interest rec	eivable and similar income		
Interest on d	eposit accounts	25,659	19,214

This relates to interest income realised on the Authority's fixed deposit investments which are denominated in both local and foreign currencies in The Gambia and overseas.

#### 6 Interest payable and similar charges

Loan interest and bank charges	36,561	36,950
Exchange (gain)/ loss on external loans	(56,466)	26,793
	$(\overline{19,905})$	63,743

6.1 This relates to interest payable and exchange losses on external loans received from the African Development Bank during the third port development project, the SSHFC loan and other local banks as explained in note 14

#### 7. Staff numbers and costs

The average number of staff employed (including directors) during the year, analyzed by category was as follows:

	31- Dec 2015	31- Dec 2014
Management	54	59
General Staff	955	921
	1,009	980

	The aggregate payroll costs were as follows:		
		31- Dec 2015	31- Dec 2014
		GMD'000	GMD'000
	Salaries and wages	45,685	40,690
		49,417	38,264
	Allowances		13,778
	Pensions& IICF	13,484	15,776
		108,586	92,732
		21 Day 2015	31- Dec 2014
		31- Dec 2015	GMD'000
		GMD'000	GMD 000
8.	Taxation		
	Income Statement		
	Current Tax charged at 31% (2014: 31%)38,04	4 95,703	(0.2.10)
	Adjustments in respect of prior years		(8,348)
	*		
	Corporation tax expense	38,044	87,355
			======
	Balance Sheet		
	At beginning of the year	144,283	107,406
	Current tax on profits for the year (See note 8b)	38,044	95,703
	Adjustments in respect of prior years	-	(8,348)
	Income Tax Offsetting (See Note 8a)	(45,632)	-
		(32,241)	(50,478)
	Tax paid during the year	(32,241)	(50,1.0)
		104,454	144,283
	At the year end	=====	======
_	- 0.00 · · ·		
8a.	Tax Offsetting	Fairs ammound the off	cetting of D45 6million
	In 2015, Ministry of Finance and Economic Af	fairs approved the off	setting of D43.0iiiiiioii
	against the Corporate Tax Due. The basis of	of Offsetting was the	Amount owed to the
	Authority by the Government of The Gambia.		
8b.	Tax Computation	222	241.000
	Accounting profit	37,243	241,809
	Add back: Disallowed expenses		
	Depreciation	112,810	106,698
	Entertainment	5,436	527
	Directors sitting allowance	554	548
	National education levy	50	50
	National edication levy		****
	Adjusted profit before allowable deductions	156,093	349,632
	Less: Allowable deductions		
		(33,370)	(40,912)
	Capital allowance utilised	(33,370)	(10,712)
	The latest Court of Court of Court	122,723	308,720
	Total assessable profit for the year		31%
	Tax rate	31%	3170
		05.703	W
	Tax charge for the year of assessment38,04	95,703	(0.240)
	Adjustments in respect of prior years	15.5	(8,348)
		250 18 13 15 15 10 10 10 10 10 10 10 10 10 10 10 10 10	05.255
	Corporation tax expense	38,044	87,355
	10.00 mm (	Name and Address of the Owner, where the Owner, which is the Owner, where the Owner, where the Owner, which is the Owner, which	

For The Year Ended 31st December 2015 Financial Statements & Reports Gambia Ports Authority (GPA)

Total GMD	1,982,862 131,883 2,114,745	298,352 112,810 <b>411,162</b>	115,520 1,703,583 134,774 1,684,510
Vessels, lights and buoys GMD	192,535	57,761 19,254 77,015	115,520
Motor Vehicle GMD	31,619 21,006 <b>52,625</b>	19,717 10,990 30,707	21,918
Plant, equipment equipment & furniture GMD	297,116 5,027 <b>302,143</b>	139,896 56,716 196,612	105,531
Work in Progress GMD	57,878 105,850 <b>163,728</b>	1 1 1	163,728
nd Equipment Land, Building & Infrastructure GMD	1,403,714	80,978 25,850 106,828	1,296,886
9. Property, Plant and Equipment Land, Building Infrastruct	COST At 1 <sup>st</sup> January 2015 Additions At 31 <sup>st</sup> Dec 2015	At 1st January 2015 Charge for the year At 31st Dec 2015	NET BOOK VALUE At 31st Dec 2015 At 31st Dec 2014

The Authority's property plant and equipment are stated at revalue balances. The revaluation was carried out in December 2011 by Francis Jones Associates, a Chartered Quantity Surveyor registered in The Gambia. 9.1

10.	Investments			
			31- Dec 2015	31- Dec 2014
		Notes	GMD'000	GMD'000
	Trust bank limited	10.1	16,990	16,990
	Gam petroleum	10.2	191,716	115,500
	Gallia holdings- Marshall Islands	10.3	166,263	166,262
	NAWEC	10.4	1,000	1,000
	GAMTEL	10.5	600	600
			376,569	300,352
	Provision for impairment		(116,500)	(116,500)
			260,069	183,852

#### 10.1 Investment in Trust Bank Limited

This represents investment in the ordinary shares of Trust Bank Limited after privatization. The 11,156,507 ordinary shares held by the Authority over the years as at the year ended represent a 5.58% stake in Trust Bank Limited.

#### 10.2 Gam Petroleum

This represents the investment in Gam Petroleum Storage Facilities following a Government directive through the Department of State of Finance and Economic Affairs ref ADM/265/448/01 (155) dated 22<sup>nd</sup> April 2008 as part of Government of The Gambia's petroleum initiatives. The Authority's investment represents 10% stake in Gam Petroleum Limited. As part of the Authority's impairment review, a total of GMD115.5 million has been made against this investment.

Additional investment of 4% (1.4m Euros) was made in 2015 as directed by the Government.

#### 10.3 Investment in Gallia Holdings

A joint venture agreement was signed between Gallia Holdings-Marshall Island and Government of The Gambia dated 5<sup>th</sup> March 2011 to establish, develop, manage and operate two ferry boats to be employed at two major ferry crossing points across The Gambia, as well as the existing fleet of ferries deployed through The Gambia, which are of national and international importance as they form part of the regional transport network. The agreement specified ownership of 55% Gallia Holdings with Government of The Gambia 45%, whose shareholdings has been taken over by Social Security and Housing Finance Corporation and the Authority.

# 10.4 Investment in National Water & Electricity Company Limited (NAWEC) This represents the Authority's holding of 1% share in the National Water & Electricity Company Limited (NAWEC). A 100% provision has been made on this investment.

10.5 Investment in Gambia Telecommunication Company Limited (GAMTEL)
This represents the Authority's holding of 1% share in the Gambia
Telecommunication Company Limited (GAMTEL) in 2014.

11. Inventories			
		31- Dec 2015	31- Dec 2014
		GMD'000	GMD'000
Marine spares		65,691	45,926
Tools & plants		25,346	20,047
General materials		5,517	8,855
Buoys & lights		1,006	1,006
Oil & lubricants		7,826	2,807
Engineering materials		7,020	2,807
Mafi spares		65,285	45,010
Obsolete stocks		10,356	10,356
Obsolete stocks		10,550	10,550
		181,027	134,007
Provision for obsolescence		(100,677)	(86,761)
		-	80,350
2	47,246		00,550
Fuel	17,210	404	580
Medical stock		702	354
producti stock			55 1
		81,456	48,180
			===
12. Receivables			
Trade Debtors		183,191	231,879
Less: provision for doubtful debts	S	(99,577)	(119,282)
		008-2000-200-200-200-2	
		83,614	112,597
Advances to related party entities	12.1	488,700	536,815
Other receivables	12.2	88,940	79,919
Staff debtors		165,314	130,011
		826,568	859,342
		======	=======
12.1 Advances to related party en	tities		
Banjul shipyard	12.1.1	119,664	93,155
GRTS	12.1.2	7,750	7,750
Sene-Gambia Maritime	12.1.3	-	10
Gambia Maritime Administration		42,133	39,818
Gambia Ferries Services	12.1.5	830,735	811,653
Qatari joint venture	12.1.6	43,846	43,045
Banjul Fisheries Jetty	12.1.7	9,175	3,769
		1,053,303	999,200
Less: Provision for impairment		(564,603)	(462,385)
Less. I tovision for impairment		(304,003)	(402,383)
		488,700	536,815

12.1.1 Advances to Banjul Shipyard Co. Ltd

This represents advances relating to consultancy services for conceptual design, outline specification, detailed design and engineering for the preparation of tender documents, procurement of capital equipment, salaries of staff and other operational expenditures of the Banjul Shipyard. These expenditures were made during the period following the re-possession of the ship yard from Mass Sosseh and Sons in the early 1990s and subsequent re-privatisation to B.F. Marine and Construction Company, Malaysia (in 2005 to 2006). Following the termination of the B.F. agreement, the Authority was entrusted to fund the Shipyard operations following Government directives to that effect. As part of the Authority's annual impairment review, a provision of GMD 78.3 million (2014: GMD 67.3 million) has been made against total advances made to the Banjul Shipyard.

#### 12.1.2 Advances to Gambia Radio and Television Services (GRTS)

This represents subventions made over the years to fund the operations of the Gambia Radio and Television Services following a Government directive to support the National Radio and Television Service. This amount which has been outstanding for several years is fully provided in the financial statements.

#### 12.1.3 Advances to Sene-Gambia Maritime Co.

This balance represents advances made toward the formation of Senegambia maritime which was promoted by Sahel Invest Management Company, aimed at forming a maritime shipping company intended to facilitate a regional trade during the early 2000s. However, this project has never taken off the ground and the amount is fully written off.

#### 12.1.4 Advances to Gambia Maritime Administration (GMA)

This represents expenditure incurred in setting up the Gambia Maritime Administration relating to staff expenses and working capital support following Government directive issued via the Department of State for Works and Communication (Ministry of Works, Communication and Infrastructure) in 2001. A total of **GMD 30.7million** (2014: GMD29.1 million) has been provided as part of the impairment review over the years.

#### 12.1.5 Advances to Gambia Ferry Services

This represents the investment made in upgrading the infrastructure facilities at the Ferry services, consultancy services and construction cost of new ferries procured, procurement of capital equipment, and subsiding other operational expenditures of the Ferry services. These expenditures were incurred during the period 1<sup>st</sup> July 2001 to date following a Government directive to manage the operations of the national ferry services. Out of the total advances a provision of **GMD396.975 million** (2014: GMD352.975 million) has been made over the years.

#### 12.1.6 Qatari Joint Venture

The joint venture between the Government of The Gambia and PEARL is to invest in industrial, commercial and agricultural projects and to indentify, build, own and manage agricultural related projects' investments, including rice processing plants and feed mills. A total provision of GMD3.08 million has been made at the year end.

## 12.1.7 Banjul Fisheries Jetty

This represents advance to fund the operations of the entity. A total provision of GMD 2.8 million has been made at the year end.

#### Other Receivables 12.2

Notes   Short   Shor
Loan to GPTC         25,010         25,010           Loan to GCAA         2,613         2,613           Loan to GIA         8,388         8,388           Loan to Office of The President         906         906           Loan SSHFC/ Gallia holdings         898         21,031           Loan MOFEA/ Gallia holdings         4,701         4,198           Housing loan- Banjul Shipyard         1,862         2,149           Vehicle loan -Banjul Ferries staff         4,902         2,374           Vehicle loan -Banjul Shipyard         19,397         13,224           OPES project         2,202         -           Prepayment         50         -           Cash advances to Dock Workers         50         -           Operational Efficiency Imprest         1,897         -           Dividend         3,000         -
Loan to GCAA       25,010       25,010         Loan to GIA       2,613       2,613         Loan to Office of The President       8,388       8,388         Loan SSHFC/ Gallia holdings       906       906         Loan MOFEA/ Gallia holdings       898       21,031         Housing loan- Banjul Shipyard       4,701       4,198         Vehicle loan -Banjul Ferries staff       1,862       2,149         Vehicle loan -Banjul Shipyard       19,397       13,224         OPES project       2,202       -         Prepayment       50       -         Cash advances to Dock Workers       10       -         Operational Efficiency Imprest       1,897       -         Dividend       3,000       -
Loan to GCAA Loan to GIA Loan to Office of The President Loan SSHFC/ Gallia holdings Loan MOFEA/ Gallia holdings Housing loan- Banjul Shipyard Vehicle loan -Banjul Ferries staff Vehicle loan -Banjul Shipyard OPES project Prepayment  Cash advances to Dock Workers Operational Efficiency Imprest Dividend  2,613 8,388 8,388 906 906 4,701 4,198 4,701 1,862 2,149 4,902 13,224 2,374 19,397 13,224 19,397 13,224
Loan to GIA Loan to Office of The President Loan SSHFC/ Gallia holdings Loan MOFEA/ Gallia holdings Housing loan- Banjul Shipyard Vehicle loan -Banjul Ferries staff Vehicle loan -Banjul Shipyard OPES project Prepayment  Cash advances to Dock Workers Operational Efficiency Imprest Dividend  Loan to Office of The President 906 906 21,031 4,198 4,701 1,862 2,149 2,374 4,902 19,397 13,224
Loan to Office of The Frestein  Loan SSHFC/ Gallia holdings  Loan MOFEA/ Gallia holdings  Housing loan- Banjul Shipyard  Vehicle loan -Banjul Ferries staff  Vehicle loan -Banjul Shipyard  OPES project  Prepayment  Cash advances to Dock Workers  Operational Efficiency Imprest  Dividend  To CRA Staff  Prepayment  906  4,701  4,198  4,701  1,862  2,149  2,374  4,902  19,397  13,224  19,397  10  1,897  3,000
Loan SSHFC/ Gallia holdings Loan MOFEA/ Gallia holdings Housing loan- Banjul Shipyard Vehicle loan -Banjul Ferries staff Vehicle loan -Banjul Shipyard OPES project Prepayment  Cash advances to Dock Workers Operational Efficiency Imprest Dividend  To CRA Staff  Staff  1,897  1,031  4,198  4,701  1,862  2,149  2,374  4,902  19,397  2,202
Loan MOFEA/ Gallia holdings Housing loan- Banjul Shipyard Vehicle loan -Banjul Ferries staff Vehicle loan -Banjul Shipyard OPES project Prepayment  Cash advances to Dock Workers Operational Efficiency Imprest Dividend  To CRA Staff  A,701 A,198 A,701 A,198 A,902 D,374 A,902 D,397 D
Vehicle loan -Banjul Shipyard Vehicle loan -Banjul Shipyard Vehicle loan -Banjul Shipyard Vehicle loan -Banjul Shipyard OPES project Prepayment  Cash advances to Dock Workers Operational Efficiency Imprest Dividend  To CRA Staff  1,862 2,149 4,902 2,374 19,397 13,224 19,397 13,224 19,397 10 1,897 10 1,897 10 1,897 10 1,897 1,897 1,897
Vehicle loan -Banjul Ferrics start Vehicle loan -Banjul Shipyard OPES project Prepayment  Cash advances to Dock Workers Operational Efficiency Imprest Dividend  The GPA Staff  1,897  3,000  2,374  13,224  13,224  13,224  13,224  13,224  2,202
Vehicle loan -Banjul Shipyard  OPES project Prepayment  Cash advances to Dock Workers Operational Efficiency Imprest Dividend  Total CRA Staff  Dividend  19,397  2,202
OPES project Prepayment  Cash advances to Dock Workers Operational Efficiency Imprest Dividend  To CRA Staff  Dividend  To CRA Staff  Dividend  To CRA Staff
Prepayment  Cash advances to Dock Workers Operational Efficiency Imprest Dividend 1,897 3,000
Cash advances to Dock Workers  Operational Efficiency Imprest  Dividend  10  1,897  3,000
Operational Efficiency Imprest Dividend 3,000
Dividend 3,000
Dividend 3,000
r 1- CDA Statt
Caralan receivables-1000kWolkers & Start 19
Sundry receivables Both
88,940
(41 100)
Less: Provision for impairment 12.2.1
<b>88,940</b> 79,919
======================================

12.2.1 Included in the provision for impairment in note 12.2.1 is an amount of GMD41.1million which relates to Gambia Public Transport Corporation (GPTC) GMD5.1million, Gambia International Airlines (GIA) GMD2.6million, Gambia Civil Aviation Authority (GCAA) GMD25million and Office of the President GMD8.4 million.

#### Staff Debtors 12.3

3	Staff Debtors	Notes	31- Dec 2015 GMD'000	31- Dec 2014 GMD'000 30,834
	AMRC Staff House Loan AMRC Dock Workers Building Building Loans Long Term Medical Loan Miscellaneous Loans Personal Loans Special and Other Loans SSHFC Building Loans Dock Workers Vehicle Loan Insurance Loans Vehicle Loans		38,945 7,368 29,552 166 4,986 510 9,959 5,042 77 4 68,700 165,309	7,436 28,520 4,763 484 5,891 3,802 85 16 48,180 130,011

13.	Trade and Other Payab	les			
			31- Dec 2015	31- Dec	
		Notes	GMD'000	GMD	000°,
	Trade payables		3,659	3	3,356
	Dividend Payable	17.1	1,500	1	,500
	Accruals & other payables		124,041	60	),306
			129,200	65	5,162
14.	Borrowings: amount fal	lling due afte	r one year		
			31- Dec 2015	31- Dec	2014
		Notes	GMD'000	GMD	000°
	<u>Details</u>				
	African Development Bank	14.1	298,563		7,029
	SSHFC	14.2	85,000		5,000
	Standard Chartered Bank	14.3	96,328	47	7,766
	<b>Total Borrowings</b>		479,891	529	9,795
	Total due within one year		(53,250)	(53,	,236)
			426,641	476	5,559
			=====	===	
		Due within	Due within	Due after	
		1 year	2-5 years	5 years	Total
	Details	GMD'000	GMD'000	GMD'000	GMD'000
	African Development Bank	22,000	88,000	188,563	298,563
	SSHFC	20,000	60,000	5,000	85,000
	Standard Chartered Bank	11,250	45,000	40,078	96,328
	Total	53,250	193,000	233,641	479,891

14.1 ADB Credit no. Gam/POR/94-19 (UA 16,000,000)
A subsidiary loan agreement was drawn on the 19<sup>th</sup> April 1996 between the Government of The Gambia and The Gambia Ports Authority for the Dalasi equivalent of UA 16,000,000 under the third Banjul Port Project. Repayment is at GMD 22 million per annum paid semi-annually.

#### SSHFC loan to GPA/ Ferries 14.2

A loan amounting to GMD150 million was obtained from SSHFC in May 2010 for financing the acquisition of new ferries. As this loan was obtained before the investment period, the money was invested with local banks in fixed deposits. Repayment of the loan commenced in early 2013.

#### 14.3 Standard Chartered Bank (Gambia) Limited

A loan of facility of GMD 225 million was approved to the Authority on the 27<sup>th</sup> March 2014 at an interest rate 19% (Floating). The purpose of the facility is for the construction of a new container terminal and rehabilitation of the jetty. The balance outstanding at the year-end represents the amount utilised from the total facility and the loan repayment made to date.

#### 15. Analysis of the balances of cash as shown in the Balance Sheet

	31- Dec GMD		Dec 2014 GMD'000	Cha GMD	nges '000
Cash at bank and in hand Fixed term deposit		8,574 8,664	363,697 65,354	(155, 53	123) ,310
	327	7,238	429,051	(101,	813)
16. Share Capital Authorised	No. Of shares	31- Dec 2015 GMD'000		Dec 2014 GMD'000	
At the beginning of the yea Ordinary shares at D10 eac		16,342		16,342	
At the end of the year <u>Issued and fully paid</u>	1,634,200	16,342		16,342	
At the beginning of the year Ordinary shares at D10 each		16,342		16,342	
At the end of the year	1,634,200	16,342		16,342	
16.1 II. LP C				ENGLISH STATE OF THE STATE OF T	

#### 16.1 Holding Company

The Gambia Ports Authority is 100% owned by The Government of The Gambia.

#### 17. Earnings per share

	31- Dec 2015	31- Dec 2014
Basic earnings per share (Dalasi)	(0.49)	94.51
Weighted average number of shares used	1,634,200	1,634,200
Profit for the financial year (Dalasis)	(805,000)	154,454,000

Earnings per share were arrived at by dividing profit after tax by the weighted average number of shares.

# 19a.Balance Outstanding Certificate 5,6,7 2,273,472 5% Retention Payable 279,229 Uncompleted Works 77,495 Total Balance Outstanding 2,630,196

# SUPPLEMENTARY INFORMATION

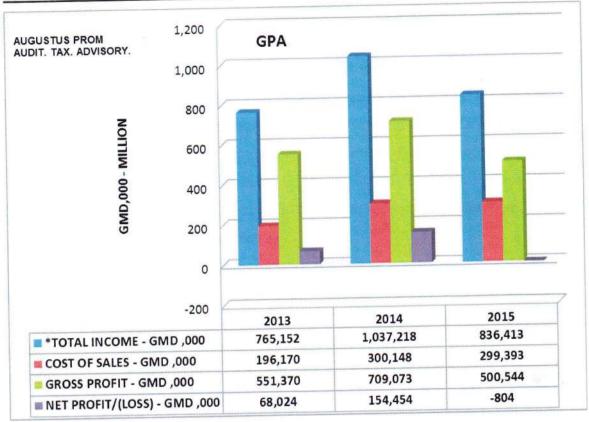
PLEMENTARY INFORMATION		-014
	31- Dec2015	31- Dec 2014
	GMD'000	GMD'000
		2.021
Cost of Sales	3,298	2,031
Casuals	2,541	2,627
Wages	19,965	18,328
Overtime	6,077	6,370 3,305
Bonus (dock workers)	4,045	
Subsistence allowance	2,227	2,520 45,791
Pilotage allowance	42,898	9,890
Fuel	8,527	
Lubricants	50,101	61,404
Spare parts	118,243	34,012
Maintenance materials	61,175	86,497
Provision for Impairment	(19,701)	27,373
Bad Debts		200 149
300 II-0	299,393	300,148
Total cost of sales		
. E-monege		40,767
Administrative Expenses	34,775	40,690
Training	45,685	1,542
Salaries	2,048	1,542
Telephone allowance	148	9,613
M/Vehicle Maintenance Allowance	11,988	3,829
Vehicle allowance	7,807	10,624
House rent allowance	11,767	548
Residential allowance	554	4,218
Board sitting allowance	4,762	5,010
Responsibility allowance	7,443	
Overtime allowance	2,045	1,975 1,453
Qualification allowance	1,409	241
Other allowances	237	13,538
Injuries compensation expenses	13,247	
Pensions	13,814	8,973
Electricity	951	2,112 2,503
Water	784	1,549
Sewerage	375	83
Paints	272	3,224
Maintenance labour	20,729	4,766
Other repairs & maintenance	6,164	438
Sanitary & cleaning materials	344	
Rags	3,829	5,787 1,298
Uniforms	1,072	3,138
Beverages	4,817	3,136
Sundry consumables	137	3,017
Small tools	2,892	1,185
Telephone	1,172	1,103
Telex/Tele-fax		

The Year Ended 31" December 2015		
ministrative Expenses - Cont'		72
Postage	62	3,012
Printing	2,019	3,012
Computer stationery	4,047	1,447
Other stationery	1,789	689
Advertising & publicity	8	
Periodicals & publications	1222	1,638
Procurement handling charges	320	1,452
Procurement Inspection	3,000	10.419
Travelling	8,953	18,418
Entertainment	5,436	527
Donations	9,190	10,888
Business development expenses	6,613	21,439
Medicals	20,219	15,307
Subscriptions & subventions	6,357	7,405
Maintenance contracts	3,975	4,534
Sundry other expenses	10,269	8,109
Inter-port Co-orporation	1,067	339
Consultancy	121	287
	215	672
Legal fees	1,187	879
Audit fees	4,783	4,768
GPA football team expenses	830	1,572
Rates	50	1,000
National education levy& sports	527	318
Vehicle fleet insurance	2,781	3,268
Marine insurance	252	96
P & L insurance	31	476
Fire/ burglary insurance	61	19
Public liability	35	
Fidelity Guarantee Insurance Other insurance	456	236
The Control of the Co	15,868	19,324
Transports expenses- Fuel & lubs	2,249	2,856
Repairs and maintenance	346	187
Licences & road tax	12,809	12,897
Hired transport	2,348	1,311
Fares/ claims Other transport expenses	3,768	3,780
Onler transport expenses	333,308	324,820
		13-

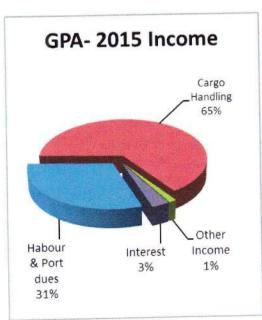
# FINANCIAL HIGHLIGHTS

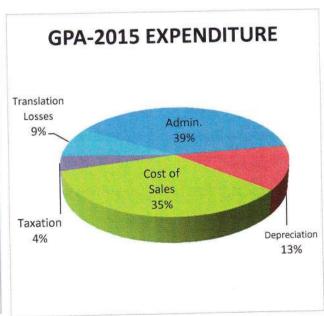
# GAMBIA PORTS AUTHORITY (GPA)

#### 2015 FINANCIAL HIGHLIGHTS



Note: \* Total Income consist of: Revenue, Other Income & Interest Receivables.





### THE CHAIRMAN'S STATEMENT

I am pleased to report that the Gambia Ports Authority has realised another success in performance for the year ended 31<sup>st</sup> December 2015, achieving Revenue of D799.9m. However, when compared to 2014, there is a decrease in the Authority's Revenue between 2014 (D1. 009bn) and 2015 (D799.9m) resulting from the decrease in Traffic Throughput from 1,933,075 tonnes (2014) to 1,847,828 tonnes in 2015 representing a decrease of 5%. These throughput figures also exclude liquid bulk (petroleum products) of D86, 800 tonnes that was handled by Gam Petroleum Limited at its storage facilities at Mandinary during the year under review. Performance during the year under review was generally affected by the impact of the Ebola outbreak in 2014/15, Government directives in April 2015 on foreign currency exchange rate restrictions and global economic meltdown.

The Authority continues to maintain a dedicated work force and a Management team that is responsive and committed to providing a high-level customer service. As a multi-purpose port catering for containerized, break bulk, liquid and dry bulk as well as neo-bulk cargoes and terminal facilities, the Port provides its customers with excellent, expeditious and value for money services on a 24 hour, all year round basis. The Gambia Ports Authority, having realized the importance of a well educated, trained, skilled and healthy population, continues to contribute tremendously in the socio-economic development of The Gambia through sponsorships programmes and interventions in the health, education and agriculture sectors, among others.

The Port continues to upgrade and expand its facilities and infrastructure and to modernise its operations with a view to enhancing its productivity, even where capacity is constrained by the non-implementation of most of the Authority's development projects due to financial challenges in relation to the capital investment requirements.

On behalf of the Board of Directors, I wish to thank the Management and Staff of the Gambia Ports Authority for a satisfactory performance amidst global economic challenges and meeting the Authority's financial obligations, especially to The Gambia Government and International Financial Institutions.

Mustapha B. Colley

**CHAIRMAN** 

#### THE MANAGING DIRECTOR'S REPORT

The Port of Banjul serves as an entry and exit point for almost 80% of the country's import and export trade. In responding to the needs of its customers, the Port is continuously investing in resources, both human and capital as evidenced by both long and short term courses, local and overseas courses especially at the lower cadre and also the procurement of cargo handling equipment and its associated spare-parts, civil infrastructure and computerisation.

In its drive to meet its development objectives for the rehabilitation of the existing facility and construction of new infrastructure, the Gambia Ports Authority will continue to endeavour to implement the recommendations of the Port Master Plan update (2008). The objective is to improve the Port's operational standards, customer service delivery, and to cater for the present and anticipated increase in cargo throughput and vessel calls.

Pursuant to improving the Port's operations and throughput capacity, attracting new shipping lines, and improving ships turnaround time, the Authority awarded contracts in September 2015 for the supply of Cargo Handling Equipment (Two New Reach Stackers, Three New Tractors and Three New Trailers, One 48 Ton Forklift, One 5 Ton Forklift, One 3 Ton Forklift and One 2.5 Ton Forklift) costing about €2.0million. Their deliveries are expected in early 2016.

Despite the fierce inter-port competition within the sub region, the impact of the Ebola outbreak in 2014/2015, Government directives in April 2015 on foreign exchange rate restrictions, the Authority's overall financial position continues to be sound and healthy.

The Authority realised a decrease in Revenue by 21% from D1. 009bn in 2014 to D799.9m in 2015, a fall of D209.1m resulting from the decrease in Throughput by 5% from 1,933,075 Metric Tonnes in 2014 to 1,847,828 Metric Tonnes in 2015, fall in the number of vessels call by 8% from 366 (2014) to 335 and the related drop in Gross Registered Tonnage (GRT) and Net Registered Tonnage (NRT) of vessels handled, which are the main revenue drivers of the Authority.

Net profit before tax decreased to D37m in 2015 from D242m in 2014, whilst Net profit after tax also decreased from D154m in 2014 to (D0.805m) in 2015 mainly as a

result of the decrease in Revenue as stated above and the Foreign Currency Translation Losses at the year end of D73.5m arising from the exchange rates restrictions in April 2015.

Thus, the Revenue fall of D209.1m in 2015 compounded by the year end Foreign Currency Translation Loss are the main attributing factors to the decline in profits in 2015.

The imports, which constitute about 85% of throughput, is dominated by traditional commodities such as sugar, rice, flour, cement and liquid bulk products. RORO vehicles also contribute a significant percentage of the import figure.

Containerised cargo which accounts for 59% of the yearly import, registered a decrease of 1% when compared to 2014. During the year under review, Teus handled also decreased by 1% from D84, 622 (2014) to 83,631 (2015) to 84,622 (2014). The number of vessel calls decreased by 8% from 366 in 2014 to 335 in 2015. Net Registered Tonnage decreased by 1% from 2, 053,887 in 2014 to 2,026,063 in 2015. The Gross Registered Tonnage also decreased by 5% from 4,781,291 in 2014 to 4,586,503 in 2015.

Despite the global economic shocks and challenges that are beyond the Authority's control, the Port will strive to continue improving on its overall performance especially in ship operations, cargo throughput, handling productivity and ship turnaround time. It is pleasing to note that our human assets have contributed immensely towards the realisation of our corporate objective.

#### **UPDATE ON PROJECTS**

#### A. PORT PROJECTS

# 1. REPLACEMENT OF DAMAGED ELECTRICAL CABLES SUPPLYING POWER TO THE BANJUL NEW WHARF

In February and March 2015, the Authority replaced two electrical cables supplying power to the Banjul New Jetty running from the former Mechanical Workshop where the main panel is mounted through a control panel at the entrance of the Access Bridge to the Tower light at the Ro-Ro Ramp measuring about 270.0m long. However, three pairs of 4 core (4 x 35mm<sup>2</sup> XLPE) copper cable were used giving a total cable length of 810.0m. This cost the Authority about D1, 741, 962.50 (One Million, seven hundred and forty-one thousand, nine hundred and sixty-two Dalasis, fifty Bututs).

# 2. REPAIRS OF DAMAGED WATER SUPPLY SYSTEM AT BANJUL OLD WHARF

In January 2015, the Authority signed a contract with Gibrel Joof for the maintenance and repairs of Fresh Water System at the Old Wharf. The maintenance works included replacement of faulty Bulk Water Meter, Sluice valve, flanged spigot, galvanise pipes and rubber gaskets, all of which together with labour cost the Authority D74,000.00 (Seventy-four thousand Dalasis). The works were successfully completed within the stipulated time frame of 3(three) weeks.

#### 3. HEAD OFFICE EXTENSION

Works on the Head Office Extension commenced in March 2014 with the construction of three floors to cater for additional office space for Accounts, Admin and Audit Departments. Each of the Departments has a single office and a big office space. Two additional single offices are placed over the Emergency Exit Door of the Head Office. Works were carried out internally by the Estate Department at an estimated cost of D516, 450.00 (Five hundred and sixteen thousand four hundred and fifty Dalasis) and were expected to be handed over in January 2016.

In June 2015, a contract for the internal aluminium partition of the Head Office was signed with Jailima Aluminium at a contract price of **D216**, **450.00** with a variation of **D70**, **300.00**. Total expenditure on the project (**Head Office Extension and Internal Aluminium Partitioning**) as of the Handing Over to Management by the Estate Department can be estimated at **D500**, **000.00** as compared to its initially estimated sum of **D630**, **000.00**.

#### 4. CONSTRUCTION OF CUSTOMS AND TRAFFIC OFFICE BLOCKS

Construction works on two offices each measuring 2.95m by 2.95m, totalling to 8.70m<sup>2</sup> and a veranda at the New Container Terminal Out-Gate area for the Customs and Traffic Department commenced in July 2015 and being carried out internally by the Estate Department. Construction works are progressing satisfactorily and are expected to be completed and handed over in the first quarter of 2016 at a total cost estimated at D350, 000.00 (Three hundred and fifty thousand Dalasis).

#### 5. PAINTING OF THE HEAD OFFICE BUILDING

Contract for labour charges of painting the external walls of the Head Office Building was signed with Charles Mendy on the 10<sup>th</sup> of August 2015 at a total sum of **D48**, 000.00 (Forty-eight thousand dalasis). The internal walls were painted by the Estate Department following the procurement of all the paints required for both the internal and external walls of the Building. The materials cost is estimated at around **D232**, 000.00 giving a total estimated cost (materials and labour) of about **D280**, 000.00 (Two hundred and eighty thousand **Dalasis**) and works were completed within the contracted period of four weeks.

# 6. CONSTRUCTION OF SECURITY OFFICES AT OLD AND NEW JETTY ENTRANCE, GPA MAIN ENTRANCE AND BWC GATE

In September 2015, the Estate & Civil Engineering Department commenced the construction of Security Offices at the GPA Main Entrance, Jetties Access Areas and the Bonded Warehouse Complex (BWC) Blue Gate. All construction related works were handled internally except for supply and

installation of Aluminium windows as well as fabrication of steel doors and window burglar proofing, which were contracted out.

On 16th November 2015, the Authority signed two contracts for the supply & installation of aluminium windows and fabrication and installation of steel doors & window burglar proofing with Jailima Aluminium and M. M. J. Workshop at a cost of **D37**, 100.00 and **D61**, 425.00 respectively. Cost of other works internally carried out is estimated at around **D200**, 000.00 thereby giving a project total cost of about **D298**, 525.00 and the completed works were to be handed over in January 2016.

# 7. CONSTRUCTION OF BASIC YARD EXTENSION-PHASE 1 (NEW CONTAINER TERMINAL) COMPONENT B

In March 2014, Contract agreement for the above mentioned project was signed with Guangxi International Construction Engineering Co (G) Ltd at a total cost of \$5, 584, 597.67 (Five million, five hundred and eighty-four thousand, five hundred and ninety-seven US Dollars, sixty-seven cents) and works commenced following receipt of advance payment.

By December 2015, the project attained 80% completion and all concrete related works of the yard were completed and preparations were in progress for the laying of the pavement block. The completed project as per signed contract was expected to be handed over and inaugurated for use in August 2016.

#### B. CORPORATE SOCIAL RESPONSIBILTY

#### 1. REFURBISHMENT WORKS OF KANILAI CULTURAL ARENA

In 2015, the Authority embarked on refurbishment works at the Kanilai Cultural Arena and the Military Garrison covering various maintenance works ranging from electrical, plumbing, carpentry and masonry. The need for repair works was established way back in November 2014 following a

day trek to the arena and effective works commenced in January 2015. By December 2015, the total expenses on materials and/or labour with respect to the refurbishment of Kanilai Cultural Arena totalled close to **D6**, 000, 000.00 (Six million Dalasis).

#### 2. OPERATION PROMOTE EXCELLENCE IN THE SCIENCES (OPES)

As a partner to National Development, the GPA launched Operation Promote Excellence in the Sciences (OPES) in 2006, designed to provide sponsorships or scholarships to needy science students at the University of The Gambia. In 2015, more than 189 students were being sponsored at the University costing more than D10.3 million annually in terms of tuition and stipend.

#### 3. CONSTRUCTION OF BUND ROAD TO CONCRETE PAVEMENT

The Authority, in partnership with Government and the BCC, took up 30% of the cost of the construction of the Bund Road to concrete pavement. The contract was awarded to Copri Construction Ltd and to date, 3 certificates for payment have been presented and the Authority has remitted payments accordingly for its share of 30% amounting to D12, 142,825.88. The importance of Bund Road as an artery to the Port and Ferries warrants the Port to partner with Government in this project.

#### 4. GAMBIA MARITIME ADMINSTRATION (GMA)

GMA was established in 2008 and a Director General appointed. A total amount of D42.1m has been spent to date on GMA relating to staff expenses

and working capital support since inception to date through annual subventions.

#### 5. BANJUL SHIPYARD

The Authority still continues to finance the operating activities of the Shipyard and the total disbursement by the Authority for salaries, consultancies and other operating expenses amounts to D119.7m as at the end of December 2015.

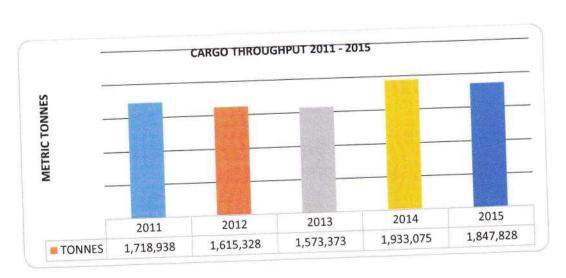
# C. PORT TRHOUGHPUT ANALYSIS (ANNEX 1)

The Port of Banjul typifies a commercial port and a calling station for several types of vessels such as purely cellular carriers, multipurpose ships, ro-ro vessels, bulk cargo vessels and cruise ships.

The Port handled a total tonnage of 1,991,250 tonnes in 2015. This figure includes petroleum products handled at Mandinary of 143,422 tonnes.

Total throughput handled at the Port of Banjul decreased from 1,933,075 tonnes in 2014, to 1,847,828 tonnes in 2015, resulting in a decrease of 85,247 tonnes representing 5%.

The Current throughput figure of **1,847,828** tonnes indicates a decline in total throughput, accounted for by the decrease in volumes of container imports and containerized exports of agricultural produce such as timber, cashew nuts and crude ground nut oil. This figure excludes the shifting of containers onboard vessels, hatch covers handled by stevedores and the liquid bulk (petroleum products) of **143,422** tonnes handled by Gam Petroleum Limited, at its storage facility at Mandinary.

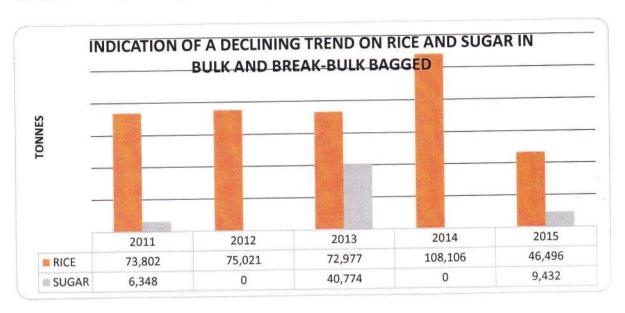


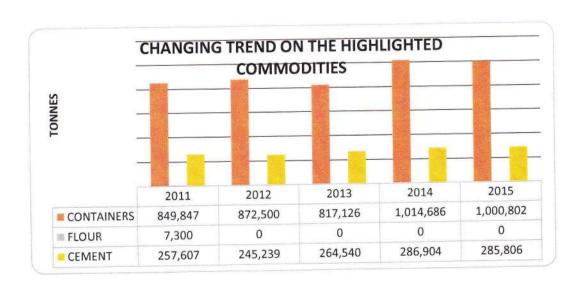
### 1.1 IMPORTS

Import throughput, which constitutes about 85% of total Throughput, is dominated by commodities such as containerized goods, cement, and basalt and bulk wheat grain.

Containerised cargo (comprising mostly of manufactured goods, textiles and food stuff such as rice, sugar, groceries, electronic products) accounted for 59% of imports.

It can be noted from the figures below that non-containerized bulk and bagged cargo such as sugar and rice, which were previously handled from bulk and break-bulk cargo vessels are increasingly being shipped into containers, indicating a packaging shift from bulk and break-bulk cargo trade to more of containerization. This trend reflects the global trend for an increasingly use of maritime containers for the transportation of goods for greater security and efficiency.



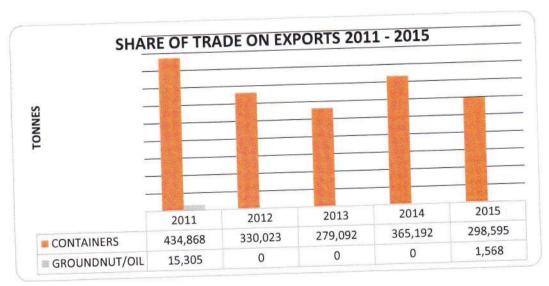


The foregoing analysis give an indication that the importation of the commodities highlighted in the above chart, which shows that container tonnage maintained a top spot although there is a decline of 13,884 tonnes in 2015 compared to 2014; bulk cement on the increase as this was previously shipped in 50kg bags but a total decline on the importation of flour since 2012.

The Government carved out 1,500 square metres of Container Terminal space to a private operator that built flour silos importing wheat grain in bulk and processing into flour and banning the importation of flour since 2012.

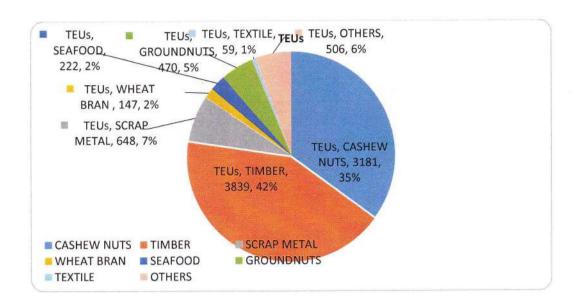
### 1.2 EXPORTS

Containerized exports comprised mainly of general cargo, textiles, cashew nuts, mineral sand, fish and fish products, timber, scrap metal groundnut, hides and skins, etc, with throughput figure of 298,595 tonnes, which represents 99 % of total exports in 2015 and groundnut oil exports of 1,568 tonnes account for 1% as shown in the chart below. This trend shows more of containerization of exports.



# 1.1.1 EXPORTS BY COMMODITIES 2015

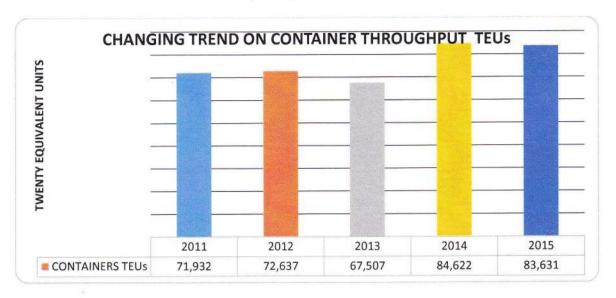
	CASHEW	TIMBER	SCRAP METAL	WHEAT BRAN	SEAFOOD	GROUNDNUTS	TEXTILE	OTHERS
COMMODITIES	NUTS	HIVIBER	MILIAL		222	470	59	506
BNAMBELLOV	3,181	3,839	648	147	222	470	-	
TEUs	3,101	3,033	_	2	2	5	1	6
%	35	42	7	2				



The above pie chart gives a breakdown of exports in TEUs by types of commodity. It can be shown that Timber is the leading export commodity accounting for 3,839 TEUs (42%) followed closely by Cashew, 3,181 TEUs (35%) and Scrap Metals also occupies an important segment, 648 TEUs (7%) Groundnuts, Sea food and Wheat Bran followed with an impressive increment in the export figures.

As exports of timber, cashew nuts and scrap metals continue to experience an increase, it means that the Port should continue to consider investing in terminal areas and container handling equipment to cope with the trend, which is forecast to increase.

### 1.3 CONTAINER THROUGHPUT (TEUs)

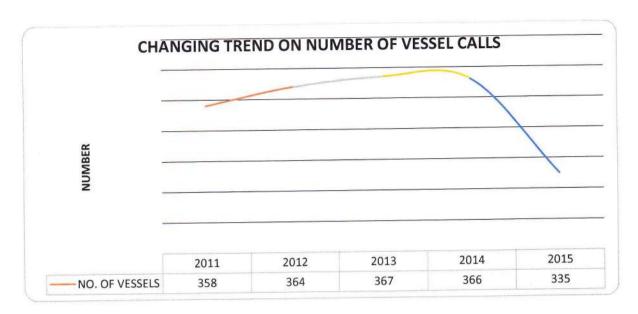


During the year 2015, container traffic decreased when the total TEUS handled amounted to 83,631 TEUs compared to 84,622 TEUs in 2014, thus indicating a decrease of about 1% over the period.

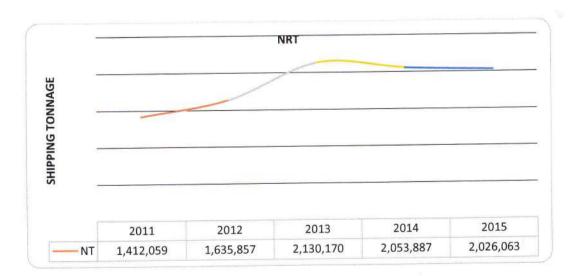
Regardless of the drop in Container Throughput, container remains at top spot over the entire throughput volumes, with imports accounting for 41,927 Teus and exports 41,704 Teus in 2015.

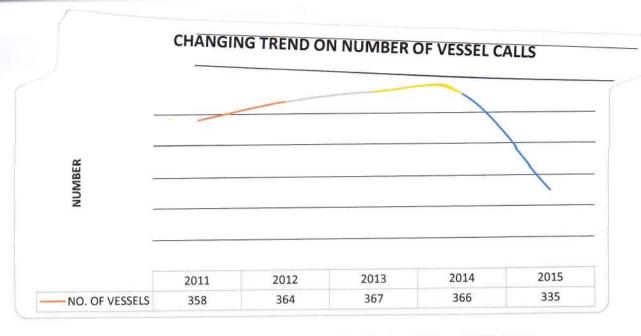
#### 2.0 SHIPS CALLS

The number of vessel calls during the year decreased from 366 in 2014 to 335 in 2015 (8%), which had a knock on effect on throughput figures.



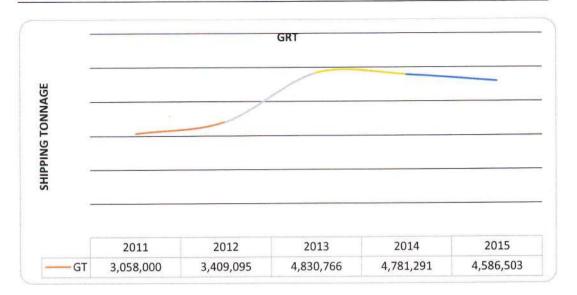
2.1 Net Registered Tonnage decreased from 2,053,887 in 2014 to 2,026,063 in 2015 representing a decrease of 1%. Gross Registered Tonnage also decreased from 4,781,291 in 2014 to 4,586,503 in 2015 representing a decrease of 4%. The figures are indicating a continuing change in average vessel size and load factor.





**2.1 Net Registered Tonnage** decreased from **2,053,887** in 2014 to **2,026,063** in 2015 representing a decrease of 1%. **Gross Registered Tonnage** also decreased from **4,781,291** in 2014 to **4,586,503** in 2015 representing a decrease of 4%. The figures are indicating a continuing change in average vessel size and load factor.

			NRT		
-					
Ī	2011	2012	2013	2014	2015



#### 3.0 PRODUCTIVITY AND PERFORMANCE

The Port strives to improve overall performance responding to the needs for faster ship turn-around time, by all means maintaining its benchmark standards set on cargo handling productivity as baseline in securing its position in the fierce inter port competition within the sub-region.

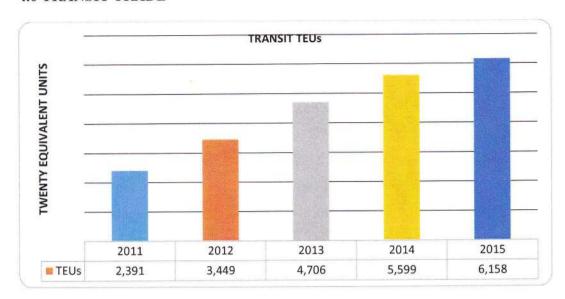
To this end, the Port is resolved to deploy adequate resources, both capital and human, in order to sustain and improve acceptable productivity levels in line with customer expectations.

Below is a summary of productivity levels recorded in the Port operations.

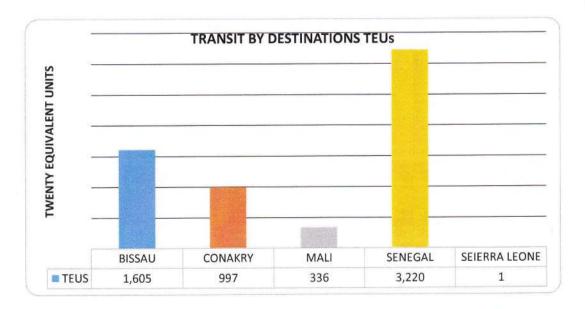
PRODUCTIVITY		2014	2015
CONTAINERS	MOVES PER HOUR	14	16
GENERAL CARGO	TONNES PER GANG HOUR	42	42
BULK CARGO	METRIC TONNES PER DAY	1,000	1,000

The above productivity levels give an indication of the steadfastness, which the Port remain constant in maintaining.

### 4.0 TRANSIT TRADE



The above graph shows that transit from Banjul to other destinations within the sub region is increasing compared with the previous years were 5,599 Teus in 2014 and 6,158 Teus in 2015 representing an increase of 10%.



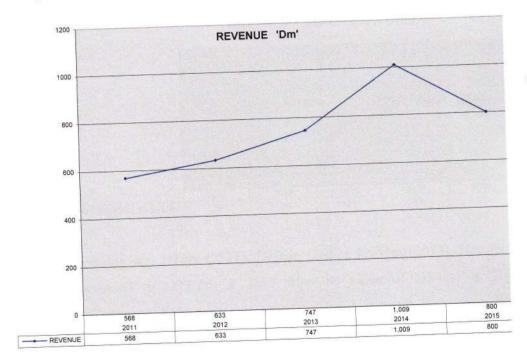
This graph above depicts the destination of the transit cargo from the Port of Banjul in 2015, from which it is shown that **Senegal** is the leading transit country accounting for 3,220 Teus (52%) of the total transit figure followed by **Bissau** with 1,605 Teus representing 26 % and **Conakry** 997 Teus (16%).

### D. FINANCIAL REVIEW

The Authority's financial performance continues to be satisfactory, consistent with previous years.

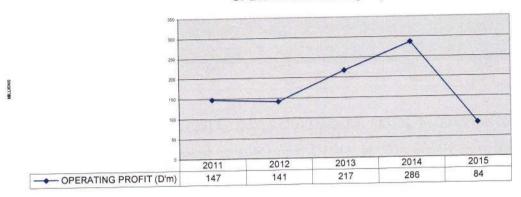
In its forty-third year of operations, the Authority continues to perform satisfactorily. Revenue was D568m (2011), D633m (2012), D747m (2013). Revenue decreased by 21% from D1.009bn in 2014 to D799.9m in 2015 mainly as a result of the decrease in throughput by 5% from 1.933m tonnes in 2014 to 1.848m tonnes in 2015, Gross Registered Tonnage (GRT) decreased by 4% from 4.781m in 2014 to 4.586m in 2015, Net Registered Tonnage (NRT) decreased by 1% from 2.054m in 2014 to 2.026m in 2015 and vessels handled decreased by 8% from 366 in 2014 to 335 in 2015.

Harbours contributed D255m (32%) towards total operating revenue and Cargo Handling D545m (68%) during 2015.

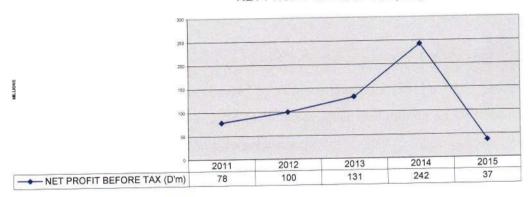


Operating profit was D147m (2011), D141m (2012) and D217m (2013). Operating profit decreased by 71% from D286m in 2014 to D83.9m in 2015 mainly as a result of the decrease in revenue by 21% when compared to 2014.

OPERATING PROFIT (D'm)

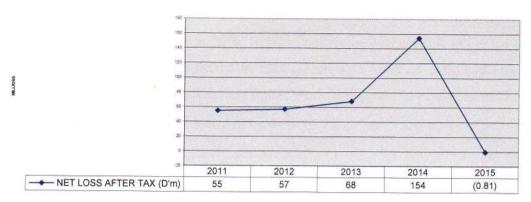


NET PROFIT BEFORE TAX (D'm)



Net profit before tax was D78m (2011), D100m (2012), D131m (2013). Net Profit before tax decreased to D37.2m in 2015 from its value of D242m in 2014 representing a decrease of 85% mainly as a result of the decrease in Port Throughput and Revenue as a result of the impact of the Ebola outbreak in 2014/2015, the Government directives on exchange rate restrictions and Foreign Currency translation Losses.





Net profit after tax was D55m (2011), D57m (2012), D68m (2013). In 2015 Net loss after tax was (D0.805m) decreased by 101% from D154m in 2014 mainly associated with factors affecting Revenue and Throughput as explained above.

The current ratio was 3.97 (2011), 5.06 (2012), 4.94 (2013), 5.12 (2014) and 4.31 as at 31 December 2015. The quick ratio was 3.85 (2011), 4.87 (2012), 4.69 (2013), 4.9 (2014) and 4.02 as at 31 December 2015. Thus, the liquidity position of the Authority remains adequate.

The number of times interest is covered by revenue was 6.02 (2011), 10.63 (2012), 7.83 (2013), 15.83 (2014) and in 2015 the interest cover was infinite 40.19 resulting from the net exchange gain on the external loans.

The number of times debt service (Principal+Interest) is covered by cash inflow from operating activities was 2.18 (2011), 2.02 times (2012), 3.71 (2013), 3.52 (2014) and 2.73 in 2015.

The gross public debt was D510m (2011), D485m (2012) D497m (2013), D530m (2014) and D480m in 2015.

#### FIXED ASSETS

The gross value of fixed assets was D1.800bn (2011) as a result of the revaluation of the Authority's assets in 2011 from its value of D869m in 2010, D1.862bn (2012), D1.891bn (2013) D1.962bn (2014) and D2.114bn in 2015. Depreciation charges were D43m (2011) increasing to D91m (2012) also as a result of the revaluation of the Authority's assets in 2011, D100m (2013), D107m (2014) and D113m in 2015.

The net book value of fixed assets was D1.800bn (2011), D1.771bn (2012), D1.699bn (2013) and in 2014 D1.685bn. In 2015, the net book value of the assets increased to D1.704bn from its value of D1.685bn in 2014 mainly as a result of additional Fixed Assets purchased in 2015 as well as the Capital Work in Progress payments relating to the construction of the new J22 Container Terminal.

### CONCLUSIONS

The Authority's financial performance continues to be satisfactory and its earning position continues to remain sound. The liquidity position is also adequate to meet the Authority's operational needs and financial obligations.

The Authority's financial position shall remain sound as long as loans to sister parastatals such as Gambia Civil Aviation Authority (GCAA) and Gambia International Airlines (GIA) do not keep un-serviced and other requests from Government for financing of non-GPA activities do not increase.

Consistent with the previous year and recent developments, the competitiveness of The Gambia in general and the GPA in particular is threatened by:

- The recent developments in the ownership structures and competitiveness initiatives of regional ports from Public to Public Private Partnership initiatives, especially Senegal, Guinea Conakry and Liberia;
- ii. Investments in Gam-Petroleum Company Limited and the Qatari Joint Venture (Gambia Feed and Food Industry) following directives from Government.

With the implementation of certain components of the Banjul 2002 (updated in May 2008) Master plan and its conclusions beginning to be realised, it is important that the Authority is able to finance its counter-part contributions. This is especially the case with the transformation of the acquired Half-Die properties to a container stacking yard, Rehabilitation of the North and South Terminal, Jetty Extension by 200m, Rehabilitation of the New Banjul Jetty and procurement of new cargo handling equipment among other projects in order to improve port productivity, service delivery and turnaround-time to ease port congestion arising from continuing growth in containerization.

To this end, the Authority has been engaging Financial Institutions for funding the Ports identified projects. However, due to the general squeeze in financing and the unfavourable loan terms and conditions, most of the Authority's projects are yet to be implemented. Among the expected financing is a US\$92.0m loan facility being earmarked from the EXIM Bank of India – Supported Line of Credit for Expansion of the Banjul Port, but awaiting their final approval through the government of The Gambia? The Authority, in March 2014 signed a Project Financing agreement with Standard Chartered Bank (G) Ltd for a loan facility of D225.0m at an interest rate of 19% (Floating) per annum at five years repayment period and grace of six months for the construction of a new Container Terminal at the Phase 1 Half-Die acquired premises. To date, the Authority has drawn down a total sum of D120.8m representing 53% of the total contract sum. The construction of the new Container Terminal is progressing and is expected to be completed by August 2016.

China Harbour and Engineering Company (CHEC) Ltd is also being engaged on the Expansion of Banjul Port, and an MOU has been drawn up for the provision of an updated Feasibility Study and funding request under an Engineering, Procurement Construction (EPC) arrangement through the Peoples Republic of China Exim Bank.

#### PROJECTS PRIORITISATION

# ACQUISITION OF PHASE 1 HALF-DIE AREA AND CONSTRUCTION OF A NEW CONTAINER TERMINAL

The project aims to improve the capacity and efficiency of the Port of Banjul, to transform the Port of Banjul into one of the leading ports in the sub-region in terms of quick turnaround of vessels, fast handling and customs clearance, simplified documentation and overall ISPS compliance.

The old Half-die area was acquired by the Authority following a Government taskforce set up with stakeholders with a view to ensuring an equitable compensation and re-settlement. The area involved is approximately 16,500 square meters of space. With the congested operational areas, this project should combine the area of Half-Die between Hagan Street, Buckle Street and Liberation Avenue with the North and

South terminals in order to create a single compact container yard. In December 2013, a loan facility of D225.0m was granted by Standard Chartered Bank (G) Limited to the Authority for financing the construction of the New Container Terminal at the Acquired Half-Die area. A contract with Guangxi was signed in March 2014 at a contract sum of US\$5,584,597.67 (including VAT) for the construction of the New Container Terminal. As at end of 2015, the total sum of US\$2,954,399.89 was disbursed for certificates 1-4 from the SCB (G) Ltd loan facility representing 53% of the contract sum.

# REHABILITATION & ELEVATION OF NORTH AND SOUTH TERMINAL

There is need to demolish existing pavement at North & South Terminals of the Port and to construct new heavy-duty pavement at a raised level. This would provide a smooth driving surface and prevent seasonal flooding of the terminals.

Drain covers for storm-water drains shall be provided, steel concrete reinforcement and flood lights and fence lights to facilitate night operations and enhance security.

# PROCUREMENT OF CARGO HANDLING EQUIPMENT

The Gambia Ports Authority (GPA) currently provides all cargo handling services to port users. To this end, the GPA owns and maintains a fleet of equipment including Forklift Trucks (2.5 to 40 tons), Reach stackers, Terminal Tractors and Trailers and mobile crane of 10 Tons capacity.

Additional equipment is required to complement the newly procured ones in 2012 at a tune of D63.0m whilst the old ones that have exhausted their useful economic lives are being delisted/scrapped. In September 2015, contracts amounting to €2.0m were signed for the supply of the two (2) New Reach Starters, three (3) New Tractors and three (3) new Trailers, One (1) New Forklift (48Tons), One New Forklift (5Tons), One (1) New Forklift (3 Tons) and One (1) New Forklift (2.5 Tons). Deliveries and commissioning of the new equipment are expected in early 2016.

### REHABILITATION OF NEW BANJUL JETTY

This jetty was constructed in 1983/84 as part of the second Port project north of the old Banjul Wharf. The extension of the jetty to a T-shaped structure was done during 1993 to the same standards and design as the original structure. The design is of the L-shaped cast in situ reinforced concrete slab type on tubular steel piles. The access bridge measures 9m x 120m have damages. The concrete surfaces of 29m x 123m of the old part and 24m x 177m of the new part of the jetty are well maintained. Piles at the new part of the jetty are generally in very good condition. Piles at the old part and the access bridge need maintenance in the area above mean low water level. Corrosion occurs on almost all piles, while fenders are damaged and need replacement. The cause of the damage is due to smaller vessels riding on the tide. These vessels catch the protruding parts of the fenders and tear them apart.

The Authority will continue to implement modern management techniques to improve productivity, while aggressive marketing management techniques put in place to attract new business.

Abdoulie M. Tambedou MANAGING DIRECTOR

## Management Team

#### Directors

Mr. Mustapha B. Colley

Mr. Lamin L. Sanyang

Permanent Secretary- Ministry of Finance & Economic Affairs

Mr. Momodou B Jagne Mr. Ousman M. Jobarteh Mr. Salifu Mboge Mr. Alieu Secka

Mr. Ousman Wadda

Chairman

Managing Director Ex. Officio Member Private Member

Deputy Managing Director

Private Member GCCI - CEO

**Employees Representative** 

#### Secretary

Mrs. Sirra Begay kah

#### Management Team

Lamin L. Sanyang

Ousman M. Jobarteh Alhaji Cherno Ceesay Naffi Macdouall

Sirra Begay Kah Tamsir Sallah

Francis Mendy

Omaru N. Deen Kulay Manneh Karamo B janneh

Karamo B janneh Lamin Sanneh Amat Kebbeh Foday Jatta

Anthony Kujabi Lamin K. Nyassi Ousainou jobe Philip Grey Johnson Ousman Wadda

Badou O. Secka Adam Nyan Gai Arthur Aschroft

Pierre Mendy Alieu Jobe Laity A.B Mbye

Joanna Okechukwu Mam Pateh Dampha Peter Ndekey

Momodou B. Ceesay Bubacarr Ceesay Ousman Jammeh Kabba Ceesay

Gibou Joof Bubacarr B. Jallow Mohamed Jobarteh

Assan Jome Sunkaru Jarju Katch Darbo

Sheriff Gaye Alhaji Barry Dodou Keita Kebba Camara Lamin Touray Abou Gillen

Seedy Ceesay Gibriel Jeng Madeline Jatta Managing Director

Deputy Managing Director

Director of Performance Mgmt and Corporate Planning

Director of Corporate Services

Director of Human Resources & Admin

Director of Finance

Director of Technical Services

Director of Traffic Operations & Logistics

Ag. Harbour Master

Deputy Director of Training & Development Deputy DIRECTOR OF Traffic Operations

Deputy Director of Finance
Deputy Director of Procurement
Deputy Director Technical Services
Deputy Director General operations

Deputy Director Estate & Civil Engineering
Deputy Director Operations - Stevedoring
Deputy Director Financial & Economic Analyst

Deputy Director EMU

Senior Manager Performance & Monitoring

Mechanical Engineer 1 Mechanical Engineer 2

Mechanical Engineering Manager 1 Mechanical Engineering Manager 2 Electrical Engineering Manager

Chief Pilot Marine Engineer Senior Pilot 1 Senior pilot 2

Ag Senior Information Technology Manager

Ag Senior Stores Manager Ag Senior Audit Manager Senior HR & Admin Manager Senior Finance Manager 1 Senior Finance Manager 2 Senior Corporate Service Manager 2

Senior Corporate Service Manager Senior safety Manager

Senior safety Manager
Senior procurement Manager
Senior Security Manager
Senior Stevedoring Manager 2
Senior Civil Engineer Manager
Container Terminal Manager (Export)
Container Terminal Manager (Import)
Manager Operations and Logistics

Sheds Manager Rating Manager Dembo Fatty Ida Jobe Sanu Habib Jeng Ebrima Kinteh Haddy Cham Sainabou Ceesay Aida K. Manneh Demaba Singhateh Baboucarr Tambedou Therese Secka Faal Ebrima Fatty Ramatoulie Othman Suwaidou Jatta Momodou Bah Aba Sagnia Addoulie Njie Abdourahman Jallow Landing B Sanyang Ya Amie Secka Lamin Sanyang

Cash Office Manager Credit Control Manager Billing Manager Manager Management Accounts **Budget Manager** Audit Manager 1 Audit Manager 2 Audit Manager 4 Manager Plant Operation Claims Manager Electrical Manager Admin Manager Training & Development Manger Admin & Insurance Manager Transport & Admin Manager Procurement Manger Stores Manager Corporate Service Manager 1 Safety Manager

Principal Nurse

# **ANNEXES**

# CARGO TRAFFIC ANALYSIS (METRIC TONNES) Year Ended 31 December 2015

Annex 1

IMPORTS	2011	%	2012	%	2013	%	2014	%	2015	%
CONTAINERS	849,847	67	872,500	68	803,904	62	1,014,686	59	1,000,802	59
GENERAL	7,289	1	17,945	1	10,122	1	7,367	0	4,285	0
RICE	73,802	6	75,021	6	72,977	6	108,106	6	46,496	3
SUGAR	6,348	0	-	0	40,774	3	-	0	9,432	1
FLOUR	7,300	1	140	0	-	0	-	0	-	0
CEMENT	257,607	20	245,239	19	264,540	20	286,904	17	285,806	17
PETROLEUM	11,987	1	8,113	1	14,008	1	11,350	1	55,300	3
HEAVY FUEL/MANDINARY	~	0	5,475	0	(#1)	0	161,901	9	88,622	5
FATTY ACID	( <del>4</del> )	0		0	1.00	0	-	0	2	0
VEHICLES/RORO	50,954	4	49,777	4	39,177	3	32,682	2	36,767	2
FERTILIZER	i.e.i	0	-	0		0	(5.1)	0	-	0
WHEAT GRAINS	-	0		0	35,442	0	57,064	0	84,799	0
BASALT	3,200	0	100	0	21,816	0	24,688	0	78,778	0
MISC.	3,200	0	(e)	0	3,357	0	3,852	0	150	0
TOTAL	1,271,534	100	1,274,070	100	1,306,117	100	1,708,600	100	1,691,087	100
EXPORTS										
CONTAINERS	266,795	100	434,868	97	337,873	99	279,092	99	298,595	99
GENERAL	256	0	431	0	297	0	780	0	理的	0
GROUNDNUT	14,358	0	14,468	3	3,088	1	1391	0	1,568	1
MISC.	-	0	837	0	( <b></b> )	0	(5)	0	•	0
PEROLEUM/MANDINARY	=	0	-	0	-	0	-	0	-	0
TOTAL	281,409	100	450,604	100	341,258	100	281,263	100	300,163	100
00440										
GRAND TOTAL	1,552,943		1,724,674		1,647,375		1,989,863		1,991,250	

### GAMBIA PORTS AUTHORITY

SHIP TRAFFIC HANDLED

Annex 2

SHIP ARRIVALS	NO	<b>2011</b> 358	<b>2012</b> 364	<b>2013</b> 367	<b>2014</b> 366	<b>2015</b> 335
TOTAL GRT TOTAL NRT	TONNES TONNES	3,058,000 1,412,059	3,409,095 1,635,857	4,830,766 2,130,170	4,781,291 2,053,887	4,539,886 1,985,917
BERTHS OCCUPIED DAY		257	298	298	298	246
BERTHS UNOCCUPIED DAY		114	67	67	67	120
CARGO HANDLED (BANJUL)	METRIC TONNES	3				
IMPORTS		2011	2012	2013	2014	2015
CONTAINERS GENERAL DRY BULK LIQUID BULK		849,847 7,289 399,211 11,987	872,500 17,945 370,337 13,588	803,904 13,479 474,726 14,008	1,014,686 11,219 521,940 160,755	1,000,802 4,285 542,078 143,922
SUB TOTAL	2 <del></del>	1,268,334	1,274,370	1,306,117	1,708,600	1,691,087
EXPORTS						
CONTAINERS GENERAL DRY BULK LIQUID BULK		434,868 431 7,037 8,268	337,873 297 3,088	279,092 780 1,391	365,192 - 8,688 12,496	298,595 - - 1,568
SUB TOTAL	_	450,604	341,258	281,263	386,376	300,163
TOTAL	-	1,718,938	1,615,628	1,587,380	2,094,976	1,991,250

### Annex 3

# FINANCIAL AND STATISTICAL SUMMARY 2011 - 2015

	04/40/2011	31/12/2012	31/12/2013	31/12/2014	31/12/2015
D'000s	31/12/2011	633,434	747,540	1,009,221	799,937
Revenue	568,169	497,473	538,892	731,666	745,511
Working Expenses	427,588	135,961	208,648	277,555	54,426
Net Earnings	140,581	155,501	200,010		
	94,376	59,569	95,526	63,743	(19,905)
Debt Service Charges		24,065	17,612	27,997	36,476
Other Income/ (Charges)	31,474	44,157	62,710	87,355	38,044
Corporation tax	22,876	44,107	0=1,		
	54,803	56,300	68,024	154,454	(805)
Surpuls /(Deficit) for year	54,603	00,000		1000 A 900 A 800 B 800 C 10	
	1,794,863	1,771,150	1,699,302	1,626,632	1,539,855
Net Fixed Assets	668,362	694,936	864,308	1,073,893	948,353
Net Current Assets	000,302	••••			
CONTROL CONTROL AND A MARKET A	2,463,225	2,466,086	2,563,610	2,700,525	2,488,208
Net Operating Assets	2,100,220		A Part of the Part		
	4,914	120	-	57,878	163,728
Capital Jobs Work-In-progress	141,217	173,311	176,282	183,852	260,069
Long Term Investments					
Intangibles					
N. I. A. a. a. b.	2,609,356	2,639,397	2,739,892	2,942,255	2,912,005
Net Assets					0000000 202000 O
Public Debt	510,266	485,456	497,236	529,795	479,891
Public Debt	100000000000000000000000000000000000000				- 107 001
Equity and Reserves	2,159,819	2,216,119	2,284,656	2,465,696	2,485,364
Equity and Neserves				0.005.404	2,965,255
Total Debt and Equity	2,670,085	2,701,575	2,781,892	2,995,491	2,905,255
Returns (%)			70.0	9 72.50	93.20
Working Expenses to Revenue	75.26	78.5	72.0	19 72.50	00.20
2 - 1 <del>2</del> 3			. 01	4 10.06	3 2.05
Net Earnings to Net Operating Assets	5.71	5.5	1000 A222102		**
Net Earnings to Net Assets	5.39	5.1		100 and	
Net Earnings to Equity & Reserves	6.51	6.1	14 9.1	13 11.2	2.10
#####################################				95 8.6	7 2.53
Net Earnings less debt service to	2.14	3.4	45 4.9	95 0.0	
Equity & Reserves					
	Contraction of the Contraction o		00 4	94 5.1	2 4.31
Current Ratio	3.97	5.	06 4.	34 0.1	<b>-</b>
			07 /	69 4.	9 4.90
Quick Ratio	3.85			83 15.8	-000 0000000000000000000000000000000000
No. of times interest is covered by Revenue	6.02	2 10.	03 7.	10.0	9700 N700000
		, ,	.02 3.	71 3.5	2.73
Debt Service (Principal+Interest) to Cash	2.18	2.	.02 0.	503	TESTIFICA
inflow from Operations					

### Annex 4

# GAMBIA PORTS AUTHORITY ESTABLISHMENT SUMMARY AS AT 31ST DECEMBER 2015

DEPARTMENT	DEC - 15	DEC - 14
Directorate	141	91
Finance	67	76
Estate & Civil Engineering	56	41
Security	208	211
Harbours	135	143
Mechanical	54	62
Traffic	345	356
Total	1006	980